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ACO data, unfiltered

Hot takes from the people who actually read the reports

VBCExhibitHall.com

Educational Webinar Series

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Today’s presenters

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Recognition

GOLD 2025 STEVIE WINNER AMERICAN BUSINESS AWARDS · BEST IN KLAS CLINICIAN DIGITAL WORKFLOW 2025 · MEDTECH BREAKTHROUGH AWARD 2025 · KLAS RESEARCH CUSTOMER RATED Emerging Solutions Spotlight · CB INSIGHTS AI 100 2023 · CB INSIGHTS Generative AI 50 2023 · CB INSIGHTS Digital Health 50 2023

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HOSPITAL ACOS ARE TOP IN THE US

TOP PERFORMERS NATIONWIDE
These ACOs are achieving some of the highest savings rates in the country.

PBACO #1 IN SAVINGS RATE
Highest savings rate (8.89%) while keeping expenses lean.

SIGNIFICANT EARNED SAVINGS
$107.9 million in earned shared savings

QUALITY & EFFICIENCY
Proven results in cost containment and patient outcomes drive sustained savings.

ACO Name	Attributed Patients	Savings Rate	Earned Savings	Per Patient
Caravan Health ACO 22 LLC	328,733	3.92%	$124M	$378.46
Health Connect Partners, LLC	154,409	7.58%	$122M	$791.84
PBACO Holding, LLC	**116,175**	**8.85%**	**$108M**	**$923.91**
Baylor Quality Health Care Alliance LLC	115,862	6.86%	$76M	$656.04
Mercy Health ACO, LLC	113,505	6.94%	$75M	$660.19
Mercy Health Select, LLC	106,242	6.31%	$62M	$585.09

Hospitals' ACOs are defining excellence in cost savings and quality care, with PBACO at the forefront.

NAACOS takeaways

- Largest NAACOS ever
- Many ACOs are transitioning from REACH back to MSSP
- VBC is booming, even health systems are figuring this out at scale

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Context

Utilization and a fair baseline

Reducing Expenditures

Care that avoids hospital use

- Fewer avoidable admissions, ED visits, readmissions
- Proactive chronic care, right post-acute setting

Fair Baseline and Setting Care Pathways

Benchmark fits your patients

- Risk scores set the benchmark you're measured on
- Documented diagnoses also start the care pathway

FROM THE FIELD

A diagnosis that mattered

1. **Flagged**
   A suggested diagnosis of abdominal aneurysm; the physician doubted it
2. **Evidence**
   An outside record showed a CT from two years earlier
3. **Care path**
   The diagnosis led to follow-up care, helping prevent a rupture

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Sets the baseline

Baseline

BY1–BY2 adjusted to BY3 risk

Regional adjustment

Region scaled by BY3 risk score

Moves with your population

Annual adjustment

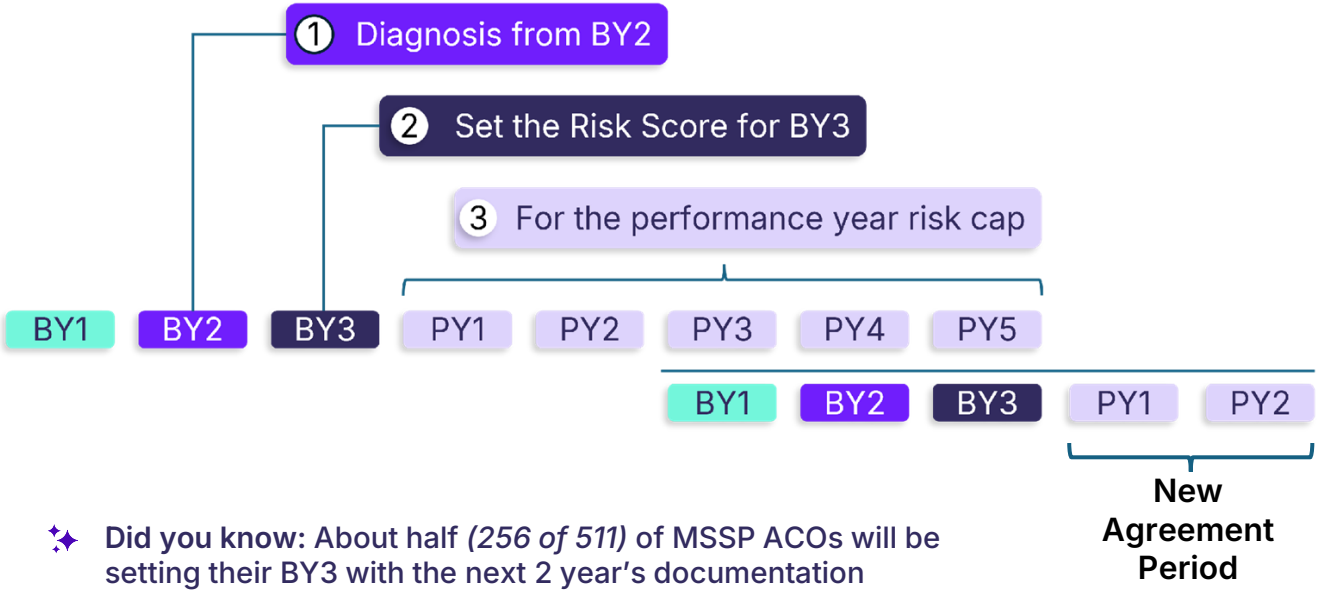
Risk growth since BY3, capped at demographic + 3 points

Regional update

Regional risk growth is capped, adjusted for market share

Risk's When and Where

When is the performance year's risk cap actually set?



Did you know: About half *(256 of 511)* of MSSP ACOs will be setting their BY3 with the next 2 year's documentation

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Discussion

Risk adjustment performance vs BY3

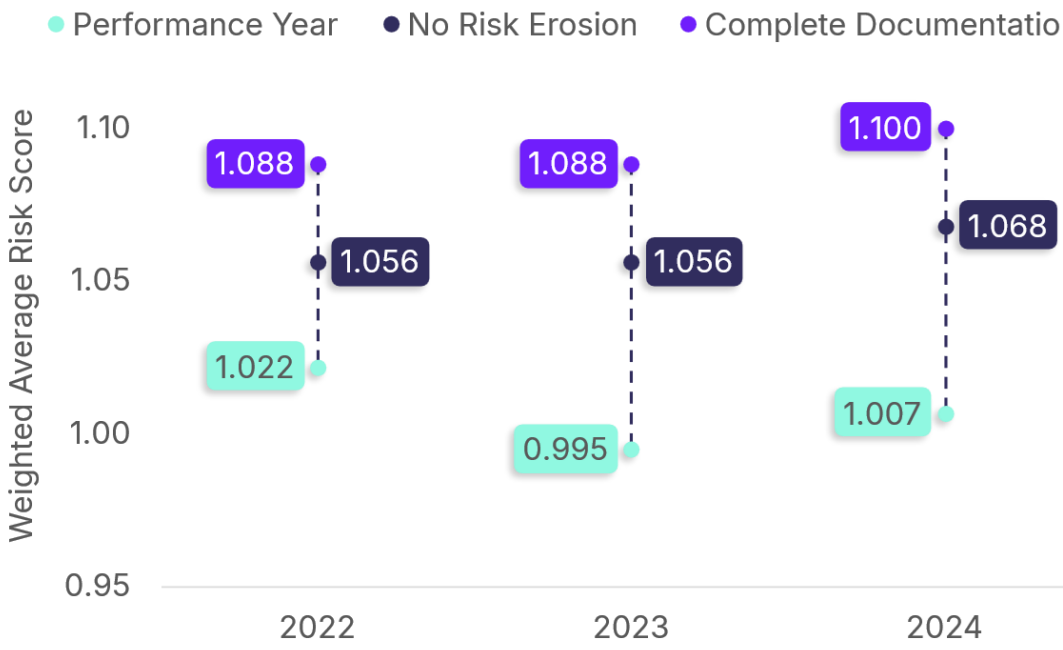
Key takeaways

Challenge and trend

- Performance in this example has remained below the baseline, suggesting underrepresentation of patient acuity.

Performance implications

- As a result, the organization will underperform in value-based agreements due to incomplete and inaccurate diagnosis documentation affecting benchmarking.



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Documented acuity signals opportunity in risk capture

Key Takeaways

Challenge and Trend

- In 2024 CMS data, the ACO's average risk scores were **consistently below county benchmarks** across Aged, Dual, Disabled, and ESRD populations - indicating potential gaps in coded acuity.

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Risk adjustment: the next driver of performance

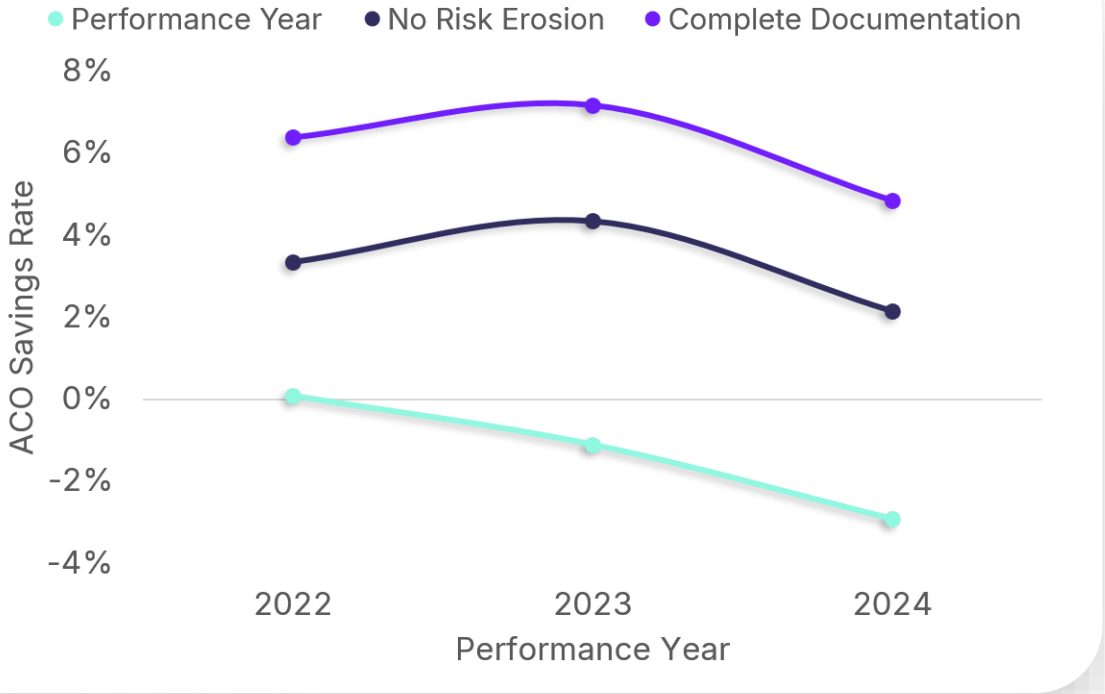
Key Takeaways

Impact on savings

- Our example group has felt the effects on rising utilization and their patient population growing in complexity – and results followed.

Performance Implications

- When risk adjustment reflects true patient complexity, performance rises above the benchmark threshold,



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Risk adjustment: the next driver of performance

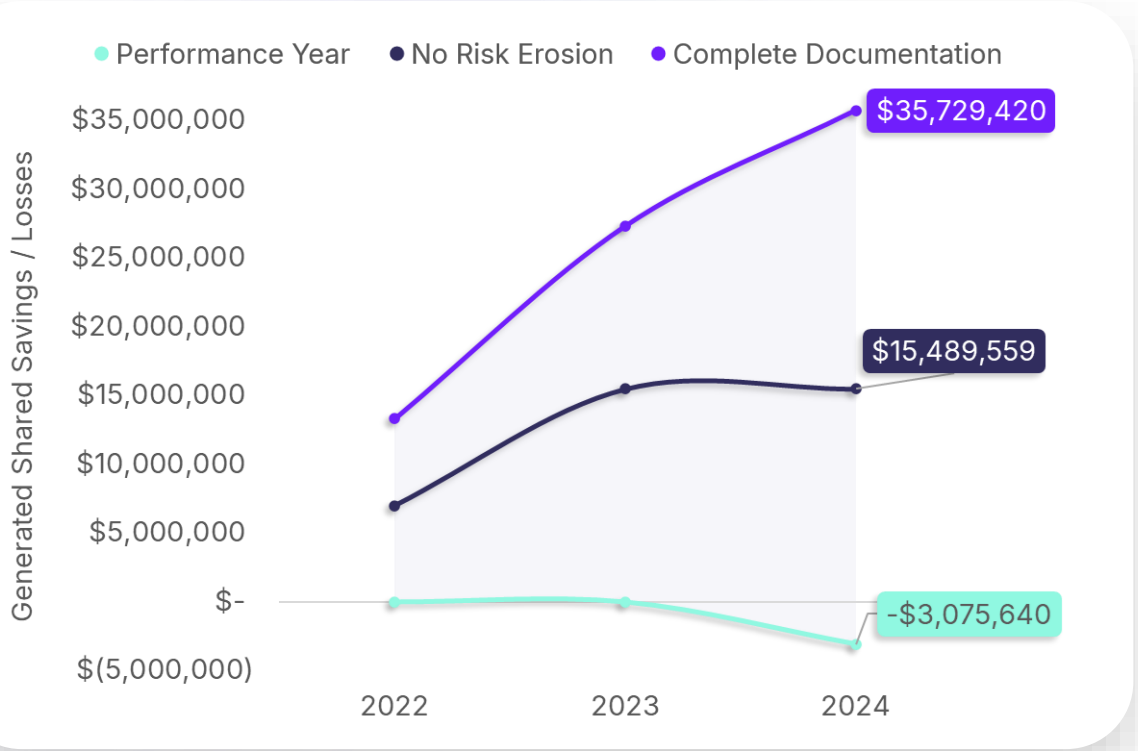
Key Takeaways

Results with risk erosion

- The first two performance years resulted in losses, and Year 3 losses were large enough to trigger financial downside.

Results without risk erosion

- With having increased the recognized performance vs benchmark – our organization now recognizes generated savings.



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Custom MSSP benchmark analysis

Request your report

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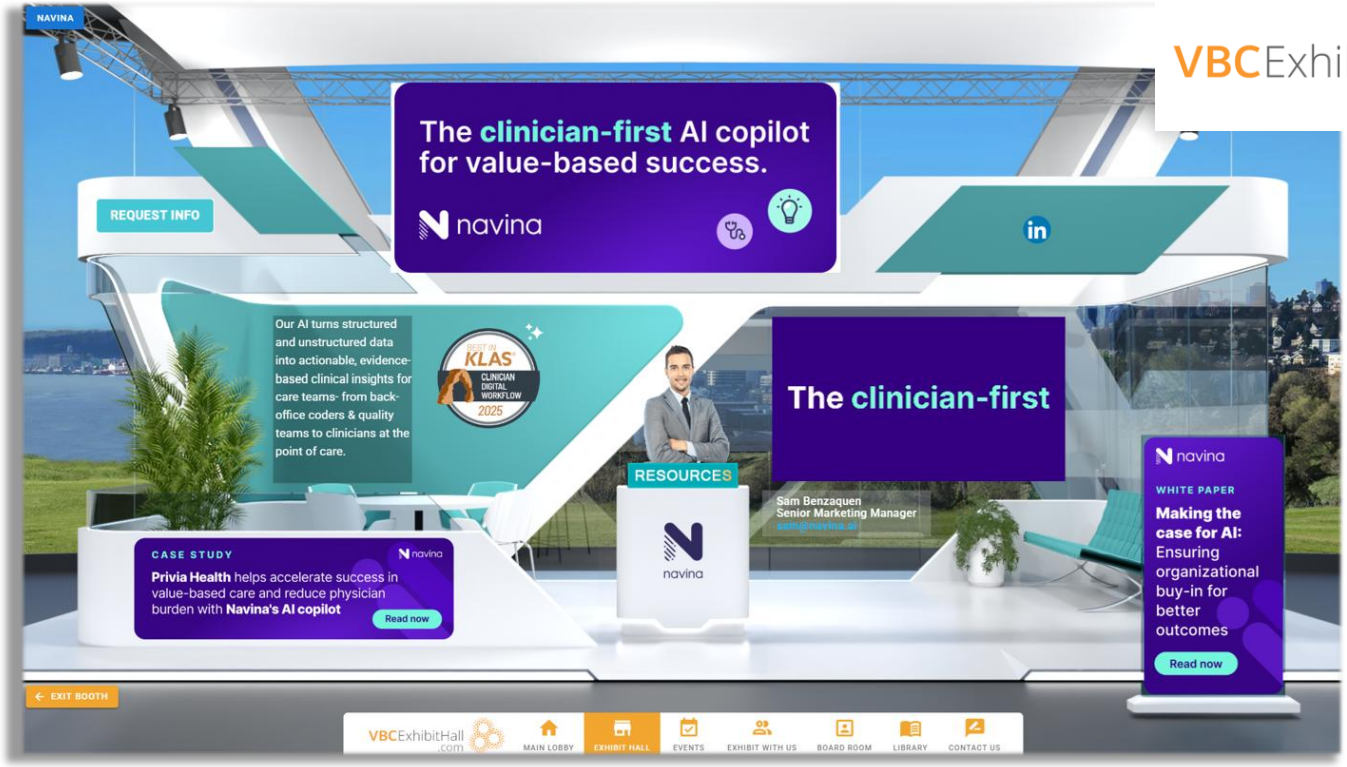
Audience Questions

Stop by our VBCExhibitHall.com Virtual Booth



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Thank you!

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