

# Conquering Readmissions: Proven Strategies and the Power of Digital Health in Value-Based Models

**May 7, 2025**

Presented by:



In coordination with:



*Educational Webinar Series*

# Identifying Readmission Problems

# 20 Most Frequent Principal Diagnoses

**Table 1. Top 20 principal diagnoses among nonmaternal, nonneonatal inpatient stays, 2018**

Rank	Principal Diagnosis	Number of Stays	Percent of Stays	Aggregate Cost (\$ billions)	Percent of Aggregate Cost	Mean Cost per Stay (\$)
1	Septicemia	2,218,800	8.00%	41.5	10.30%	18,700
2	Heart failure	1,135,900	4.10%	14.5	3.60%	12,800
3	Osteoarthritis	1,128,100	4.10%	18	4.50%	16,000
4	Pneumonia (except that caused by tuberculosis)	740,700	2.70%	7.7	1.90%	10,500
5	Diabetes mellitus with complication	678,600	2.40%	7.9	1.90%	11,600
6	Acute myocardial infarction	658,600	2.40%	14.7	3.60%	22,300
7	Cardiac dysrhythmias	620,000	2.20%	7.5	1.90%	12,100
8	COPD and bronchiectasis	569,600	2.00%	5.3	1.30%	9,200
9	Acute and unspecified renal failure	565,800	2.00%	5.4	1.30%	9,600
10	Cerebral infarction	533,400	1.90%	7.9	2.00%	14,900
11	Skin and subcutaneous tissue infections	529,600	1.90%	4	1.00%	7,600
12	Depressive disorders	525,000	1.90%	2.8	0.70%	5,400
13	Spondylopathies/Spondyloarthropathy	519,600	1.90%	12.5	3.10%	24,000
14	Urinary tract infections	508,700	1.80%	3.8	0.90%	7,500
15	Respiratory failure; insufficiency; arrest	506,800	1.80%	9.1	2.20%	17,900
16	Schizophrenia spectrum and other psychotic disorders	399,900	1.40%	3.7	0.90%	9,300
17	Coronary atherosclerosis and other heart disease	358,900	1.30%	8.7	2.20%	24,400
18	Biliary tract disease	349,900	1.30%	4.5	1.10%	13,000
19	Fluid and electrolyte disorders	349,800	1.30%	2.7	0.70%	7,600
20	Complication of select surgical or medical care, injury, initial encounter*	338,800	1.20%	6	1.50%	17,700

Abbreviations: COPD, chronic obstructive pulmonary disease; ICD-10-CM, International Classification of Diseases, Tenth Revision, Clinical Modification

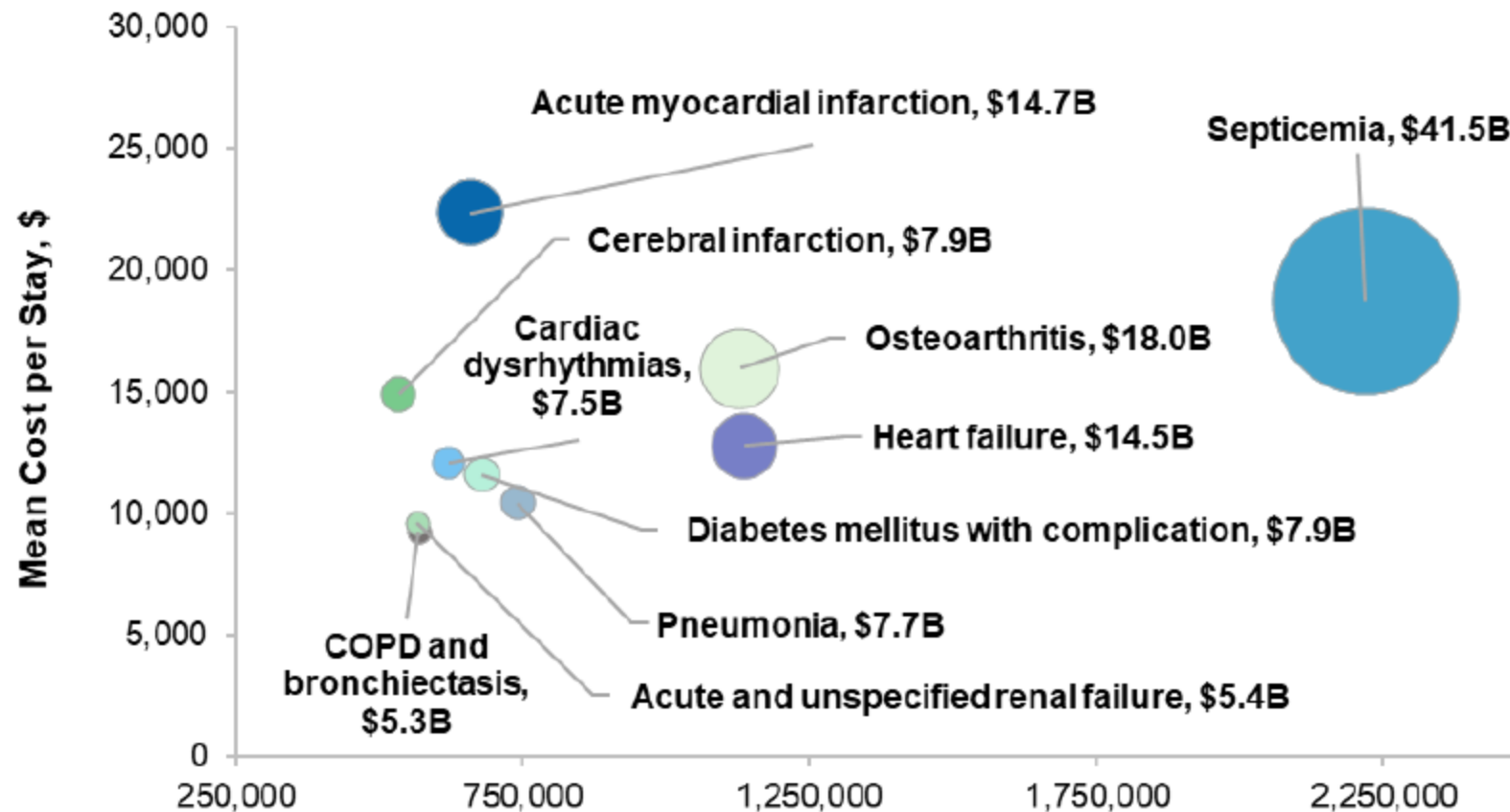
Notes: Diagnoses were identified using the Clinical Classifications Software Refined (CCSR) for ICD-10-CM Diagnoses. Number of stays is rounded to the nearest hundred. Mean cost per stay is rounded to the nearest \$100.

\* This includes complications, such as infection, for surgical or medical care other than those from cardiovascular, genitourinary, or internal orthopedic devices or from organ/tissue transplants.

Source: Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP), National Inpatient Sample (NIS), 2018

# Average Cost & Number of Stays

Figure 1. Aggregate cost of nonmaternal, nonneonatal hospital inpatient stays, by mean cost and number of stays, 10 most frequent principal diagnoses, 2018



Abbreviation: B, billion; COPD, chronic obstructive pulmonary disease; ICD-10-CM, International Classification of Diseases, Tenth Revision, Clinical Modification

Notes: Diagnoses were identified using the Clinical Classifications Software Refined (CCSR) for ICD-10-CM Diagnoses. The pneumonia diagnosis group excludes pneumonia caused by tuberculosis.

Source: Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP), National Inpatient Sample (NIS), 2018

# Top 20 Diagnoses Linked to Readmissions

**Table A.7 Rate and Number of 30-Day All-Cause Readmissions by the 20 Most Common Principal Diagnoses at Index Admission, Ranked by Number of Readmissions, 2022**

Rank	Principal Diagnosis at Index Admission	Number of 30-Day All-Cause Readmissions	30-Day All-Cause Readmission Rate <sup>a</sup>
1	INF002: Septicemia	337,000	17.7
2	CIR019: Heart failure	216,500	21.9
3	END003: Diabetes mellitus with complication	119,700	19.2
4	INF012: COVID-19	111,000	15
5	GEN002: Acute and unspecified renal failure	84,400	18
6	FAC006: Encounter for antineoplastic therapies	75,900	65.6
7	RSP002: Pneumonia (except that caused by tuberculosis)	74,700	16.2
8	CIR017: Cardiac dysrhythmias	72,500	13.1
9	MBD001: Schizophrenia spectrum and other psychotic disorders	68,400	19.7
10	GEN004: Urinary tract infections	66,200	15.6
11	RSP012: Respiratory failure; insufficiency; arrest	63,100	19.6
12	END011: Fluid and electrolyte disorders	61,600	19.5
13	CIR009: Acute myocardial infarction	60,800	12.6
14	INJ037: Complication of other surgical or medical care, injury, initial encounter	58,800	19.3
15	MBD017: Alcohol-related disorders	58,700	18.9
16	RSP008: Chronic obstructive pulmonary disease and bronchiectasis	56,200	20.2
17	NEU002: Cerebral infarction	53,100	11.2
18	GEN003: Chronic kidney disease	47,400	29
19	DIG019: Other specified and unspecified liver disease	45,900	31.3
20	MBD002: Depressive disorders	43,600	10.8

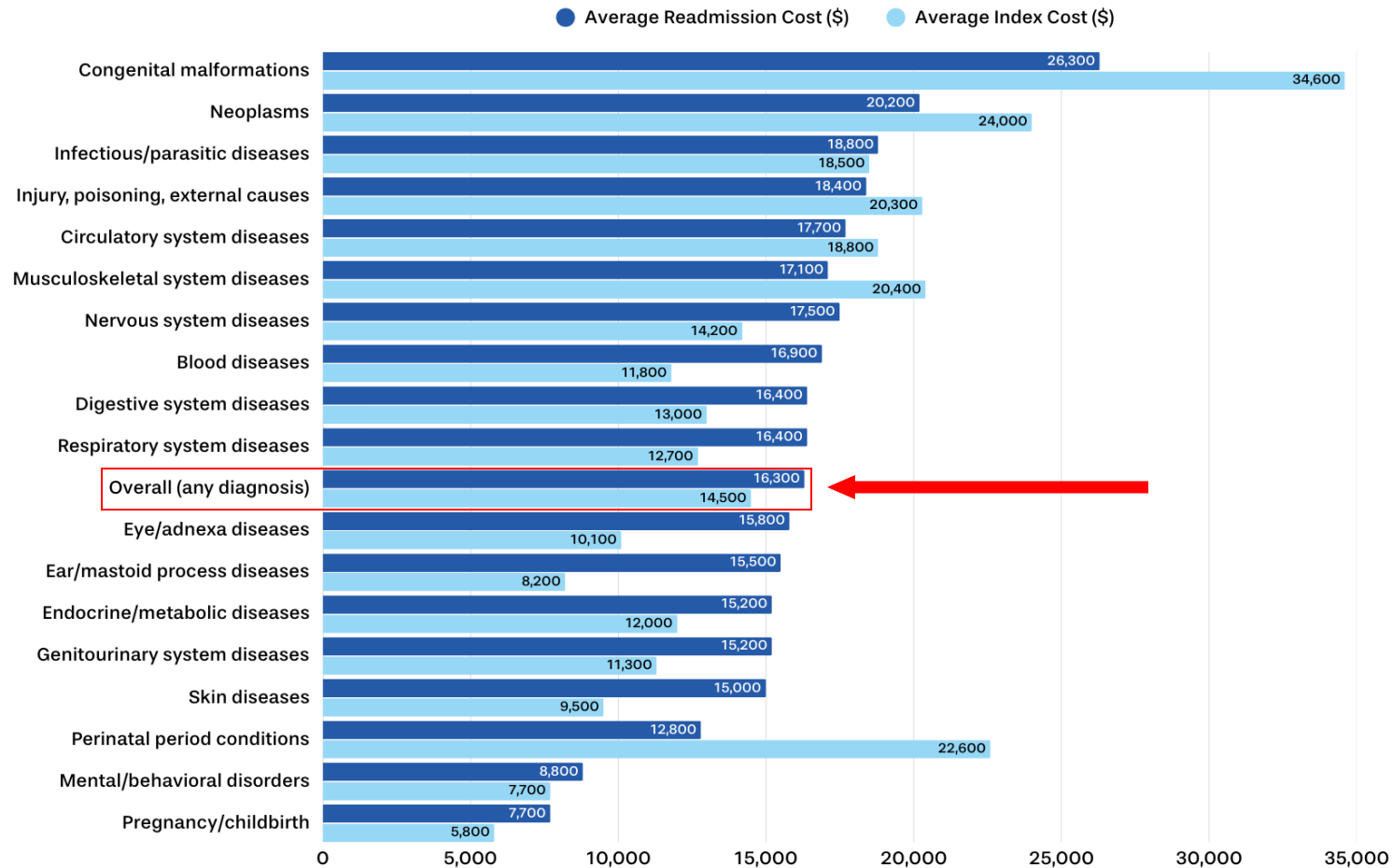
Notes: Principal diagnosis category is based on the Clinical Classifications Software Refined (CCSR) default categorization scheme for the principal diagnosis in inpatient data, v2024.1. The weighted number of 30-day all cause readmissions is presented for the top 20 principal diagnoses at the index stay and rounded to the nearest hundred. Diagnoses are sorted by the weighted number of readmissions. The definitions of an index admission and readmission are consistent with HCUP net.

<sup>a</sup> Rate per 100 Index Stays

*Source: Agency for Healthcare Research and Quality (2024)*

# Average Cost of Readmissions by Diagnosis

Figure 2. Average cost of index admissions and 30-day all-cause readmissions by principal diagnosis category at index admission, ranked by average readmission cost, 2020



Source: Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP), Nationwide Readmissions Database (NRD), 2020.

# Readmissions by Location & Race/Ethnicity

**Table 2. Rate and number of 30-day all-cause readmissions by patient location and race/ethnicity, 2016-2019 and 2020**

Patient characteristic	Readmission rate <sup>a</sup>			Number of readmissions <sup>b</sup> (thousands)		
	2016-2019 (Mean)	2020	Percentage change, 2016-2019 (Mean)-2020	2016-2019 (Mean)	2020	Percentage change, 2016-2019 (Mean)-2020
<b>Patient location</b>						
Large central metropolitan	14.8	14.6	-1.3	1,157	989	-14.6
Large fringe metropolitan	13.9	13.8	-0.8	1,106	1,003	-9.3
Small and medium metropolitan	13.5	13.7	1.2	1,324	1,227	-7.3
Rural	13	13	-0.3	663	586	-11.7
<b>Patient race and ethnicity</b>						
White, non-Hispanic	13.8	13.9	0.3	2,782	2,473	-11.1
Black, non-Hispanic	16.2	16	-1.1	800	734	-8.3
Hispanic	13.1	12.7	-2.9	361	337	-6.7
Asian/Pacific Islander, non-Hispanic	11.6	11.7	0.7	92	87	-5.2
Other, non-Hispanic	12.1	12.4	2.4	110	111	0.4

<sup>a</sup> The readmission rate is calculated using discharges from January through November to allow for a 30-day follow up period.

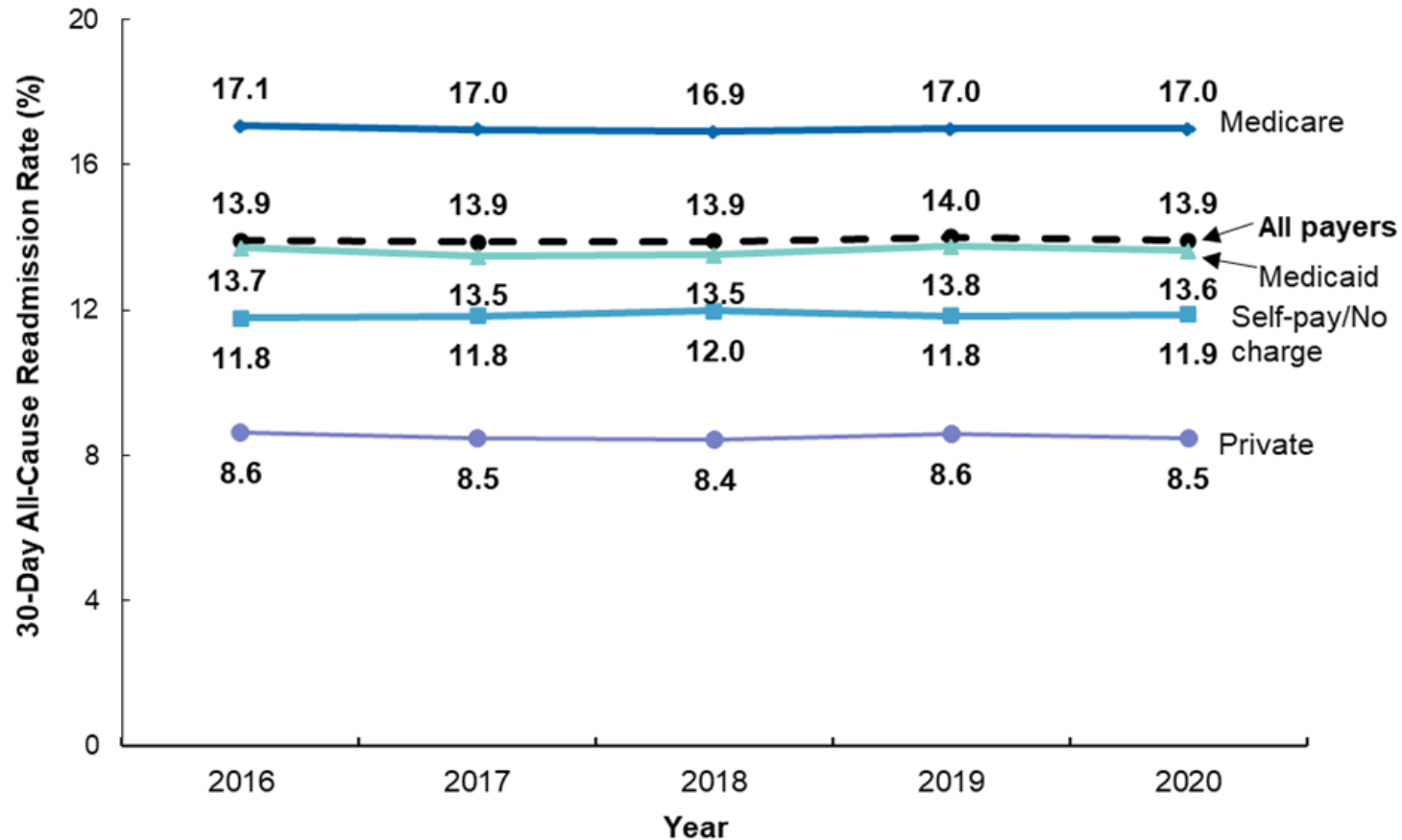
<sup>b</sup> The number of readmissions is the 12-month count calculated by multiplying the readmission rate by the 12-month index admission count.

Source: Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP), Nationwide Readmissions Database (NRD), 2016-2020.

*Source: Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP), Nationwide Readmissions Database (NRD), 2016-2020.*

# Trends in Readmissions by Payer

Figure 1. Rates of 30-day all-cause readmissions by expected primary payer, 2016-2020



Source: Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP), Nationwide Readmissions Database (NRD), 2016-2020.

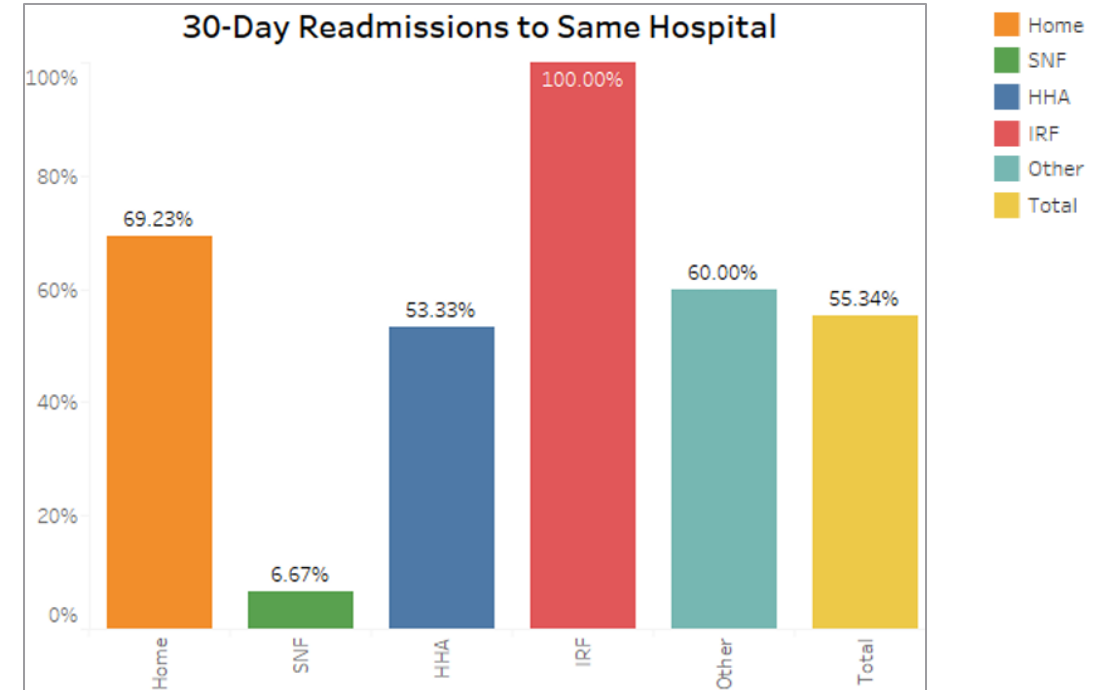
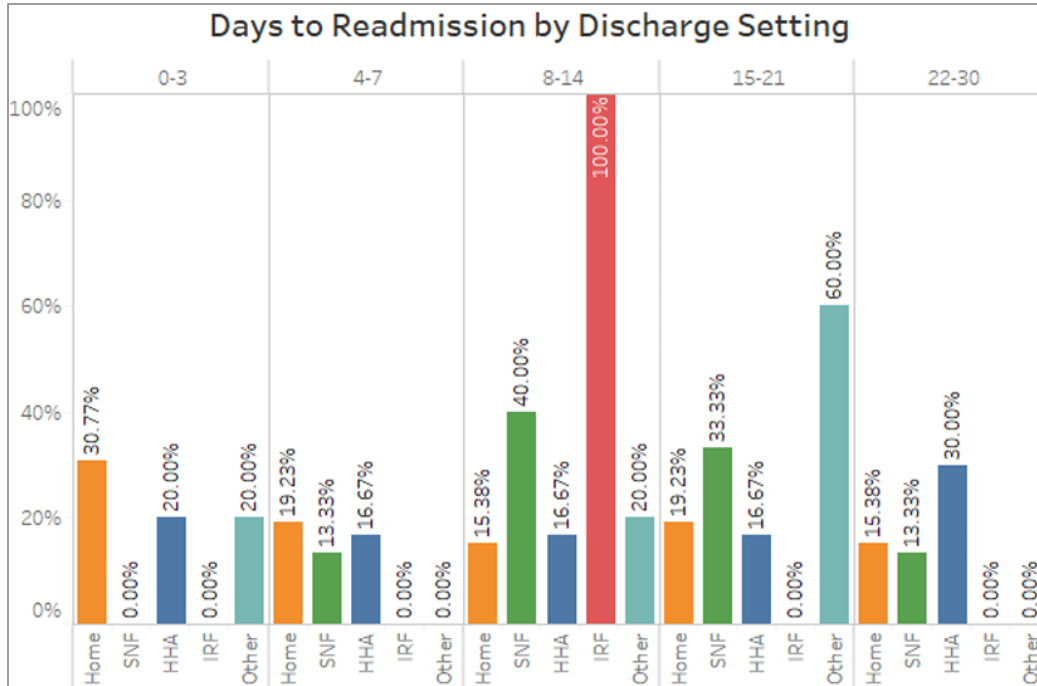


# Readmission Discharge Distribution

**Measure:** Readmissions: All-cause

**Time Period:** 10/01/2021 - 09/30/2022

*If rate is not available, N/R (no rate) is displayed.*



\*SNF=Skilled Nursing Facility, HHA=Home Health Agency, IRF=Inpatient Rehabilitation Facility

**Source: Health Services Advisory Group (2023)**

# Readmission Discharge Distribution

**Measure:** Readmissions: All-cause

**Time Period:** 10/01/2021 - 09/30/2022

*If rate is not available, N/R (no rate) is displayed.*

Setting Discharged To*	30-Day Readmit Rate	Discharges	Readmits Within 30 Days	30-Day Readmits to Same Hospital		30-Day Readmits to Different Hospital		Days to Readmission									
				N	%	N	%	0-3 Days		4-7 Days		8-14 Days		15-21 Days		22-30 Days	
								N	%	N	%	N	%	N	%	N	%
Home	12.50%	416	52	36	69.23%	16	30.77%	16	30.77%	10	19.23%	8	15.38%	10	19.23%	8	15.38%
SNF	13.64%	110	15	1	6.67%	14	93.33%	0	0.00%	2	13.33%	6	40.00%	5	33.33%	2	13.33%
HHA	25.42%	118	30	16	53.33%	14	46.67%	6	20.00%	5	16.67%	5	16.67%	5	16.67%	9	30.00%
IRF	7.14%	14	1	1	100.00%	0	0.00%	0	0.00%	0	0.00%	1	100.00%	0	0.00%	0	0.00%
Other	14.29%	35	5	3	60.00%	2	40.00%	1	20.00%	0	0.00%	1	20.00%	3	60.00%	0	0.00%
Total	14.86%	693	103	57	55.34%	46	44.66%	23	22.33%	17	16.50%	21	20.39%	23	22.33%	19	18.45%

\*SNF=Skilled Nursing Facility, HHA=Home Health Agency, IRF=Inpatient Rehabilitation Facility

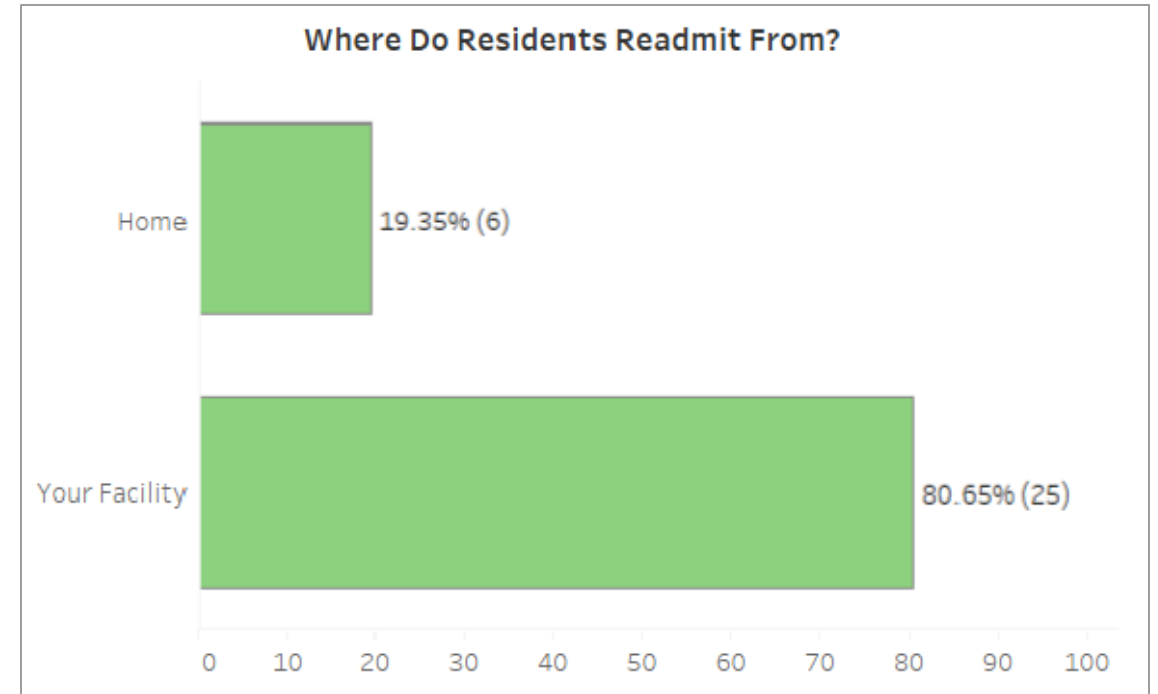
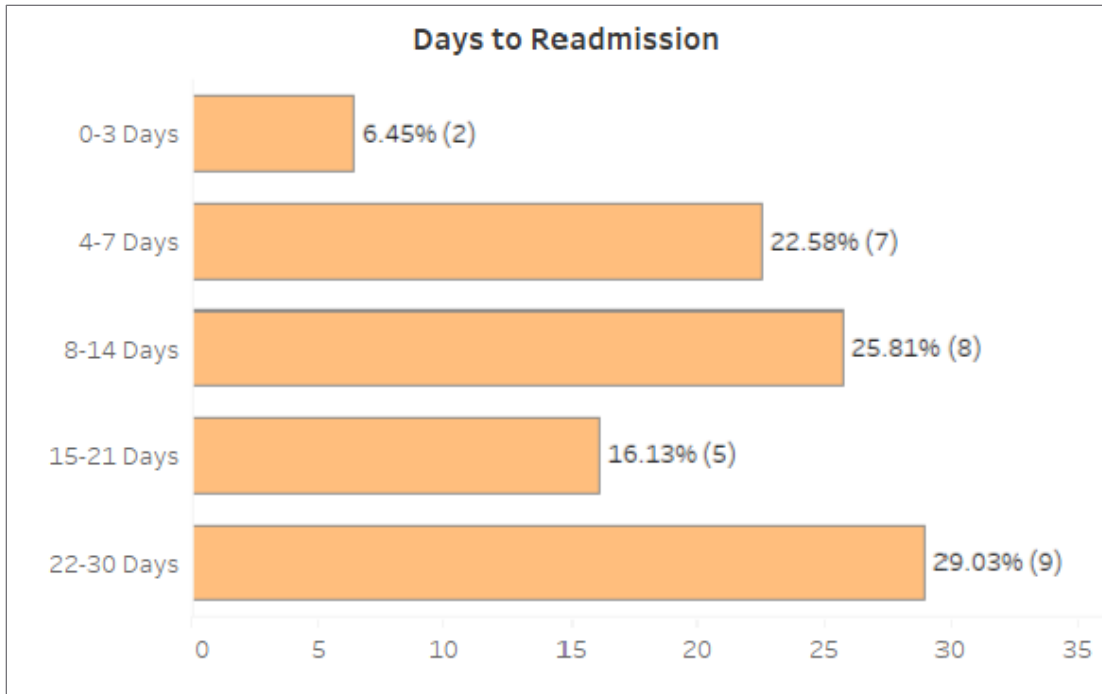
**Source: Health Services Advisory Group (2023)**

# Readmission Data

**Measure:** Readmissions: All-cause

**Time Period:** 10/01/2021 - 09/30/2022

*If rate is not available, N/R (no rate) is displayed.*



**Source:** Health Services Advisory Group (2023)

# Typical Strategies

# Typical Strategies

- Project RED (re-engineering discharge)
- Project BOOST (Better Outcomes for Older Adults through Safe Transitions)
- Four Pillars of Care Transitions (Coleman Model)
  - Medication self-management
  - The Personal Health Record
  - Timely primary care/specialty care follow up
  - Knowledge of red flags that indicates worsening condition and how to respond

*Source: Health Services Advisory Group (2021)*

# Create a Post-Discharge & Transition Plan

- Begin transition planning upon admission, day 1.
- Hardwire multidisciplinary rounds into the care planning process to comprehensively address the needs and goals of the patients and families.
- Ensure patients understand their condition and are empowered to care themselves.
- When patients meet high readmission-risk criteria, focus customized care coordination efforts on:
  - Social determinants of health
  - Patient-centered care planning that addresses potential transitional barriers
  - Complex care needs using intensive case management

*Source: Health Services Advisory Group (2021)*

# Follow Up & Monitor Patient After Discharge

- Perform a warm hand-off or SBAR (Situation, Background, Assessment, Recommendation) with post-acute providers to review transition plan.
- When patients are discharged home:
  - Confirm the correct phone number for contacting the patient post-discharge.
  - Implement a 24/7 telehealth program.
  - Use telehealth to increase access to medically underserved areas and patients; take into account patients with limited mobility.
  - Use telehealth for high-risk patients, including daily monitoring of vitals and following up when monitoring indicates abnormal vitals.
  - Partner with home health agencies that frontload visits.
  - Schedule the primary care provider appointment for the patient instead of giving him or her an appointment card or asking them to do it themselves.
  - Ensure patients have the means to arrive at follow-up appointments.

*Source: Health Services Advisory Group (2021)*

# Proven Strategies



# Know Your Readmitted Patients

- Review your data. Understand your readmitted population by performing a “5 whys” analysis into each case.
- Track and trend:
  - High-utilizer status.
  - Readmissions source (nursing home, home health, or home with or without assistance).
  - Unmet needs of those who have been readmitted.

*Source: Health Services Advisory Group (2021)*

# 3 Goals to Reducing Readmissions

**1**

**Early Intervention**

An icon representing early intervention, featuring a heart shape with a blue ECG (heart rate) line passing through it.


**2**

**Oversight**

An icon representing oversight, showing a blue clipboard with a checklist and a circular checkmark in the bottom right corner.

**3**

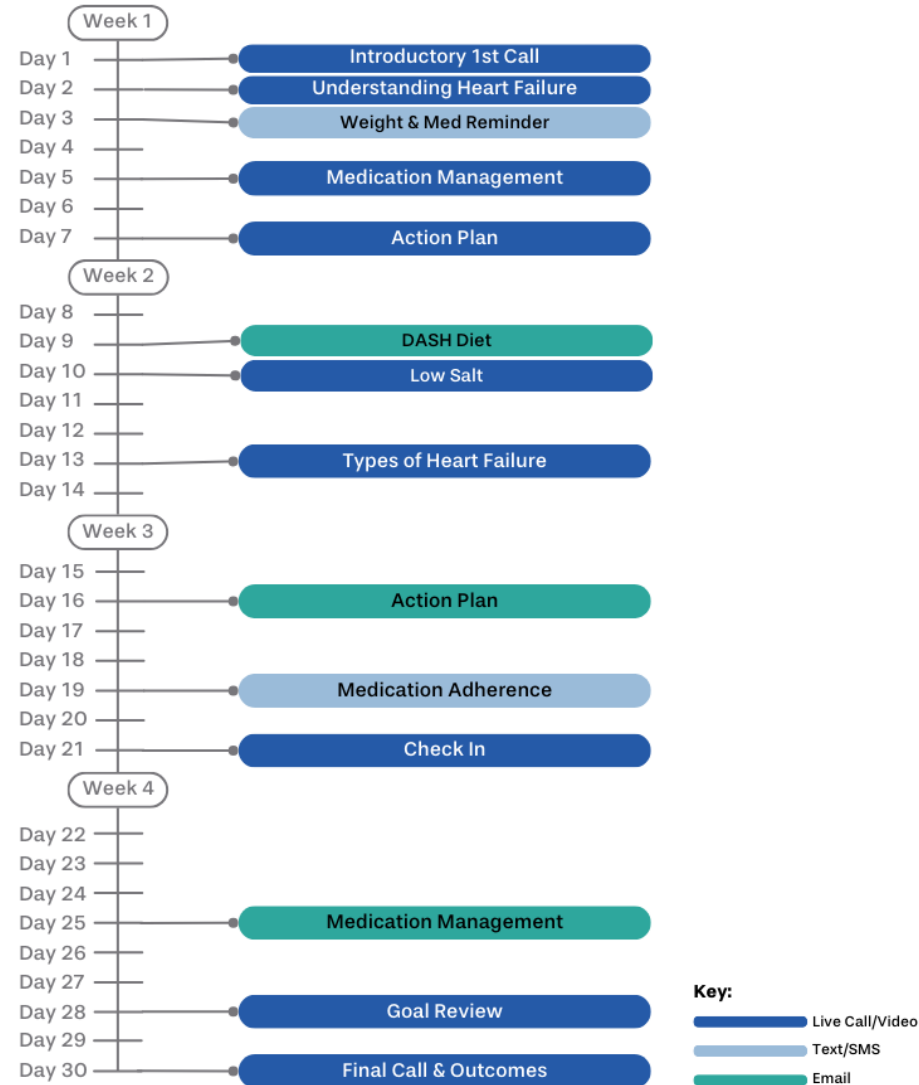
**Connecting the Dots**

An icon representing connecting the dots, showing a central blue circle connected to four smaller blue circles at the corners by thin lines.

# Top 10 Proven Strategies to Reduce Readmissions

1. **Discharge Awareness:** Receive prompt notification of patient discharge
2. **Engagement:** Speak their language and meet cultural needs
3. **Medication Management:** Fill medication within 48 hours and reconciliation
4. **Discharge Review:** Understand discharge instructions
5. **PCP Follow-up:** Arrange a PCP visit within 7-10 days
6. **Patient Understanding:** Identify and understand the cause of each patient's hospitalization
7. **Equipment Check:** Confirm appropriate tools and equipment are in place to manage conditions
8. **Symptom Education:** Understand signs, symptoms, and when to seek help
9. **Comprehensive Assessment:** Perform head-to-toe and ADL/IADL reviews
10. **Proactive Outreach:** Clinician outreach within 48 hours and minimum weekly thereafter

# Heart Failure Pathway

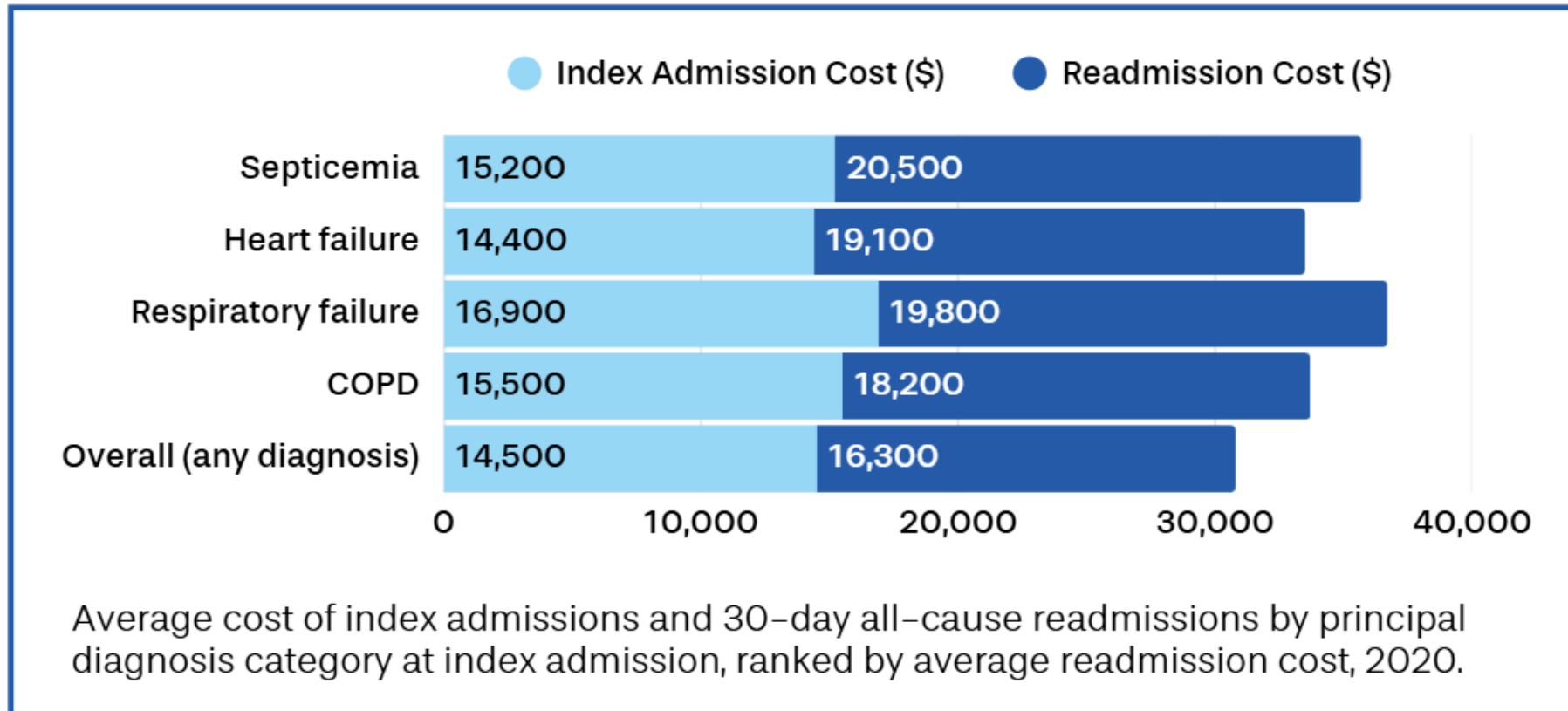


Source: Avery Telehealth

# Conquering Readmissions

# The High Cost of Readmissions

**1 in 5** Medicare patients are readmitted within 30 days.



*Source: Agency for Healthcare Research and Quality (AHRQ), Healthcare Cost and Utilization Project (HCUP), Nationwide Readmissions Database (NRD), 2020.*

# Readmissions Reduction Savings - 30%

Principal Diagnosis	Avg. Readmission Cost	Readmission Rate	Reduction %	Savings per 1,000
Septicemia	\$ 20,500	17.7%	30%	\$ 1,088,550
Heart Failure	\$ 19,100	21.9%	30%	\$ 1,254,870
Respiratory Failure	\$ 19,800	19.6%	30%	\$ 1,164,240
COPD	\$ 18,200	20.2%	30%	\$ 1,102,920
Overall	\$ 14,500	16.4%	30%	\$ 713,400
				<b>\$ 5,323,980</b>

Source: AHRQ (2022)

# Readmissions Reduction Savings - 40%

Principal Diagnosis	Avg. Readmission Cost	Readmission Rate	Reduction %	Savings per 1,000
Septicemia	\$ 20,500	17.7%	40%	\$ 1,451,000
Heart Failure	\$ 19,100	21.9%	40%	\$ 1,673,160
Respiratory Failure	\$ 19,800	19.6%	40%	\$ 1,552,320
COPD	\$ 18,200	20.2%	40%	\$ 1,470,560
Overall	\$ 14,500	16.4%	40%	\$ 951,200
				<b>\$ 7,098,640</b>

Source: AHRQ (2022)



# Readmissions Reduction Savings - 50%

Principal Diagnosis	Avg. Readmission Cost	Readmission Rate	Reduction %	Savings per 1,000
Septicemia	\$ 20,500	17.7%	50%	\$ 1,814,250
Heart Failure	\$ 19,100	21.9%	50%	\$ 2,091,450
Respiratory Failure	\$ 19,800	19.6%	50%	\$ 1,940,400
COPD	\$ 18,200	20.2%	50%	\$ 1,838,200
Overall	\$ 14,500	16.4%	50%	\$ 1,189,000
				<b>\$ 8,873,300</b>

Source: AHRQ (2022)

# Questions & Answers



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**RESOURCES**

Chris Fickle  
(480) 214-9052  
cfickle@averytelehealth.com

Metric/Category	Value
Admits per year	5,556
Readmissions rate	18%
Readmissions per year	1,000
Annual readmission cost	\$15,000,000
Readmission reduction	176
Cost per readmission	\$15,000
Savings	\$2,632,500
RAP Fee	\$1,500,000
<b>Net Savings</b>	<b>\$1,132,500</b>
<b>ROI</b>	<b>76%</b>

**86%** Reduction in 30-day readmission rate per member

**63%** Reduction in 90-day readmission rate per member

**90%** Member Satisfaction

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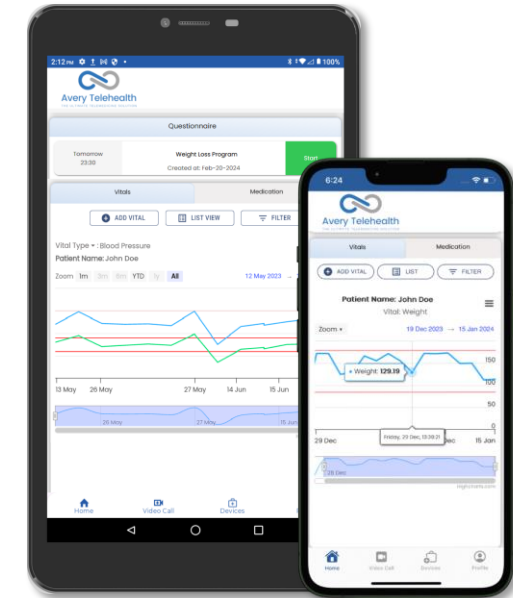


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