



Insights for Navigating Value-Based Care Policy and Regulatory Trends in 2025

February 25, 2025

MRO CONFIDENTIAL AND PROPRIETARY INFORMATION

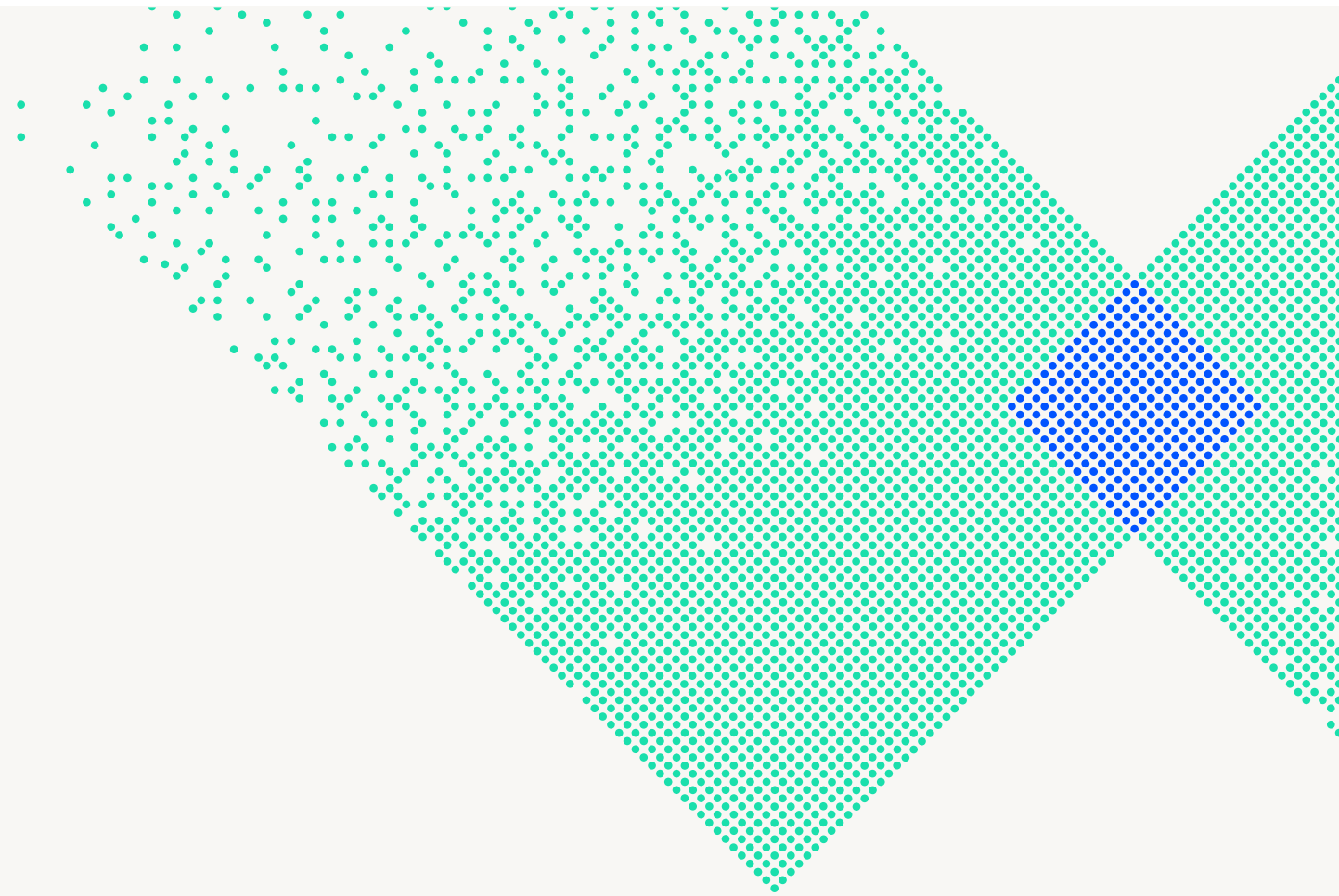
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Educational Webinar Series

Meet Today's Speakers



James Pelletier

National Director Provider Quality at MRO

20+ years of experience in Healthcare IT, Population Health, Data and Analytics.

- An expert in the field of population health and healthcare technology.
- Experience working with disruptive and innovative healthcare solution companies to measurably improve care management, risk adjustment, patient engagement, and data insights.
- Wealth of experience working with Accountable Care Organizations on a variety of value-based care initiatives to improve patient outcomes and quality of care.

When James is not working, he loves the Maine outdoors, coaching hockey, and spending time with his 2 kids.



Maria Alexander

Executive Vice President & Partner at Coral Health Advisors

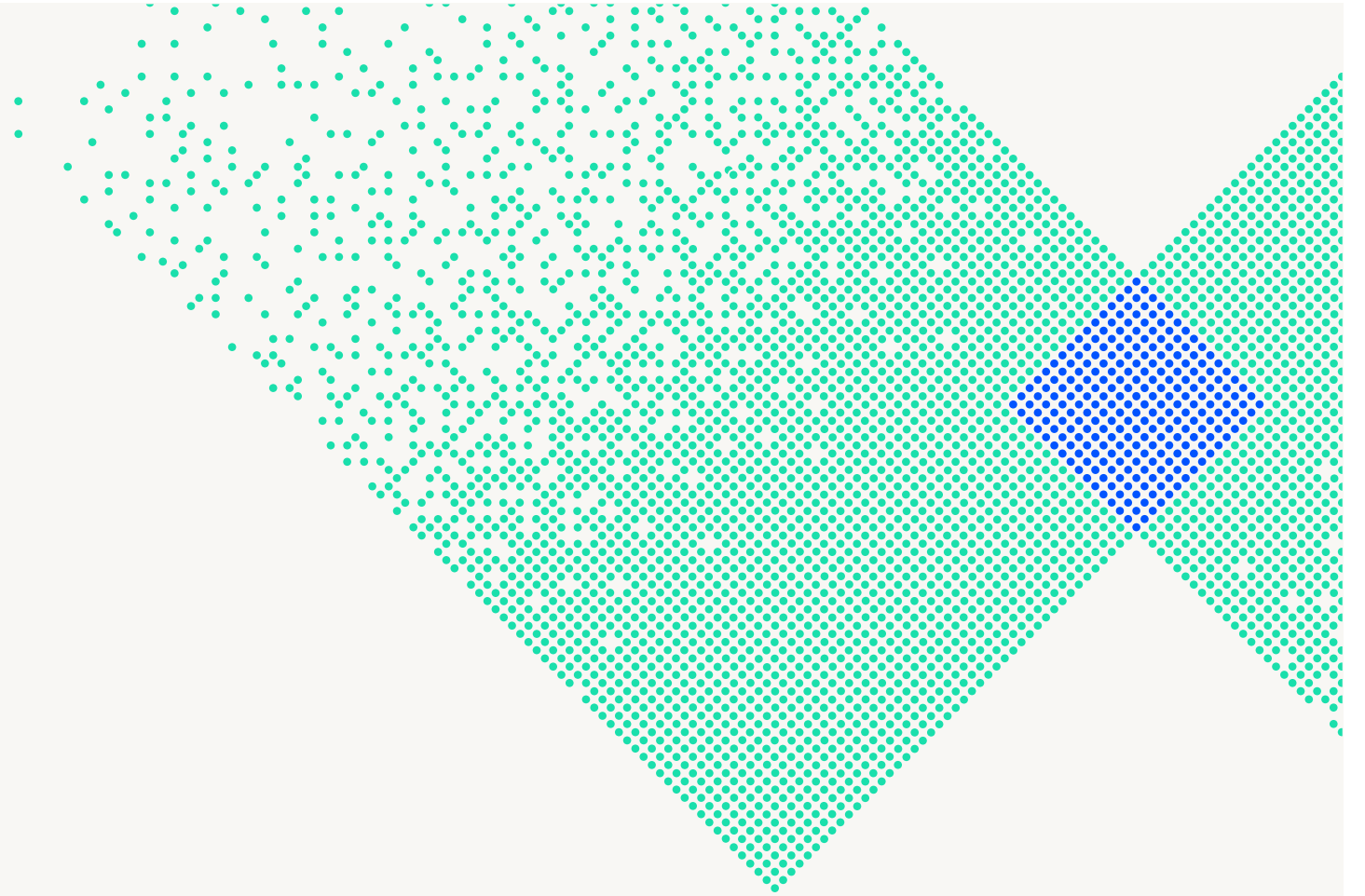
13+ years of experience leading value-based care design and operations, working in both delivery systems and government.

Prior to joining Coral, Maria worked as:

- Vice President for Population Health Operations at Mount Sinai Health System in New York, providing executive oversight for operational, administrative, clinical, and financial areas of Mount Sinai's clinically integrated network and Medicare ACOs.
- Six years at the Centers for Medicare & Medicaid Services (CMS), primarily working on ACO programs, including the Pioneer ACO Model, Comprehensive ESRD Care Model, and several initiatives focused on populations dually eligible for Medicare and Medicaid.



Poll Question # 1



Polling Question #1

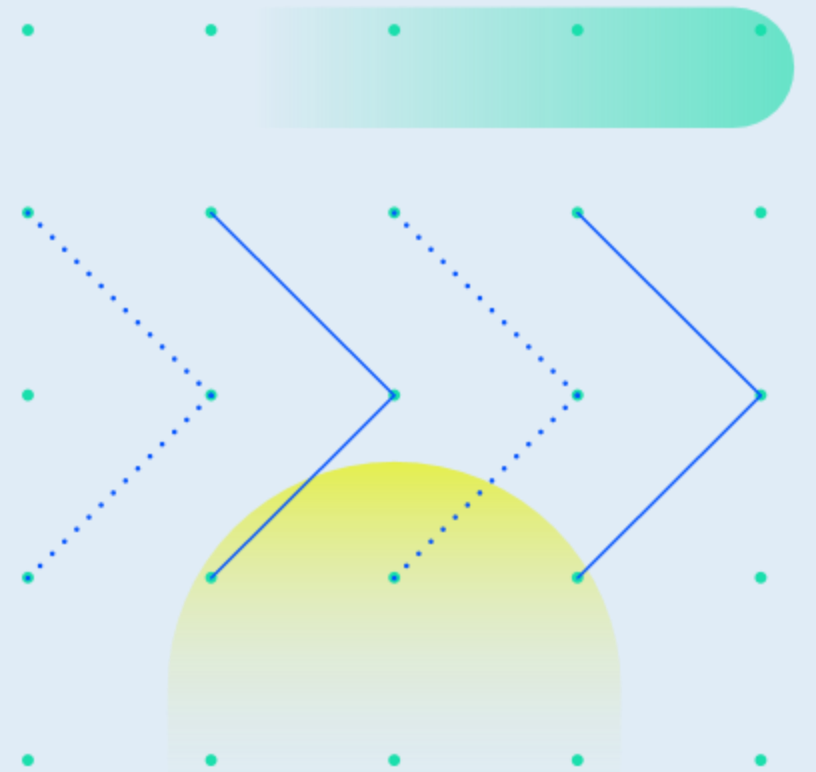


What challenges do you anticipate in meeting future requirements in value-based care?

- A. Data collection and reporting complexities
- B. Integration of disparate data sources
- C. Addressing health equity through reporting
- D. Lack of standardized metrics across organizations
- E. Something else (add it to the chat)

About MRO

Accelerating Clinical Data Exchange



Shaped by technology, built on service.



99.99%
accuracy

23+ YRS
accelerating
clinical data
exchange

99%+
customer
retention

3K
dedicated to
the mission



Innovative Technology



Full solution meets all quality performance reporting needs

160+
EHRs
Connected

140
Measures including
eCQMs and CQMs



Practice On-boarding & Support

- Practice sign-up and registration
- Measure set selection
- Ongoing support & troubleshooting at practice level



Data Collection & Processing

- Manage collection of the EHRs and extraction
- Data transformation
- Load into clinical data repository



Quality Performance Dashboard & Reporting

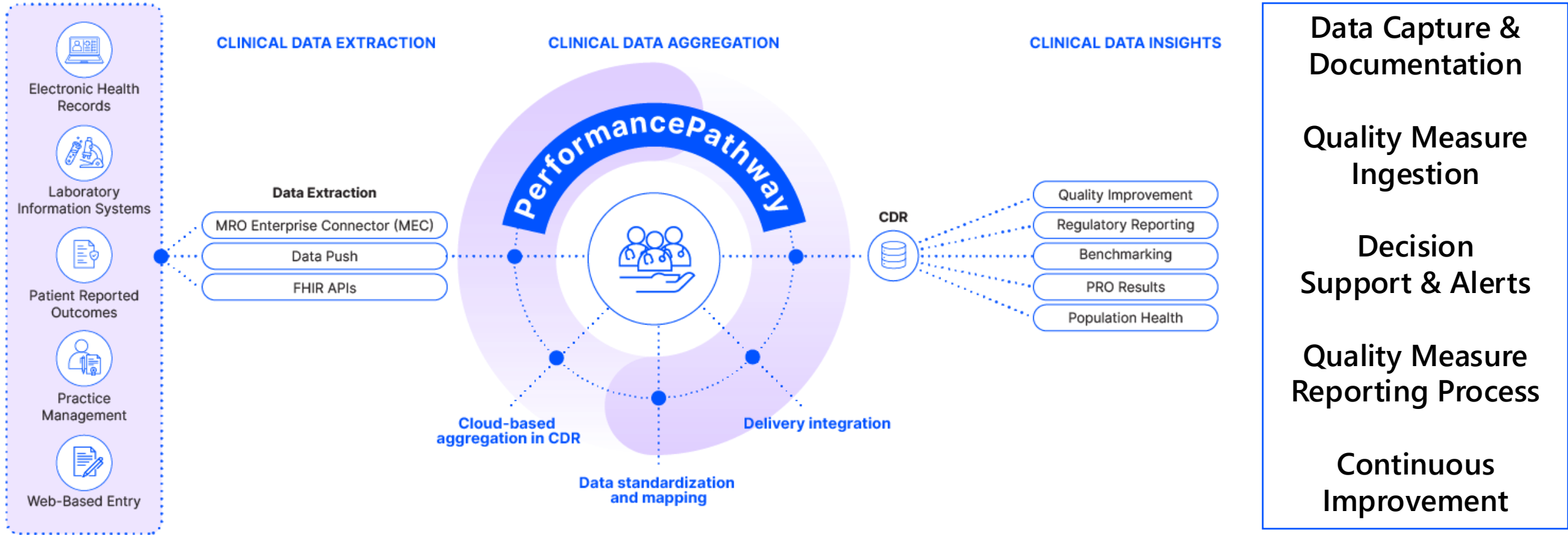
- Measure calculations and comparisons
- Various dashboard views for stakeholders
- CMS program submission support



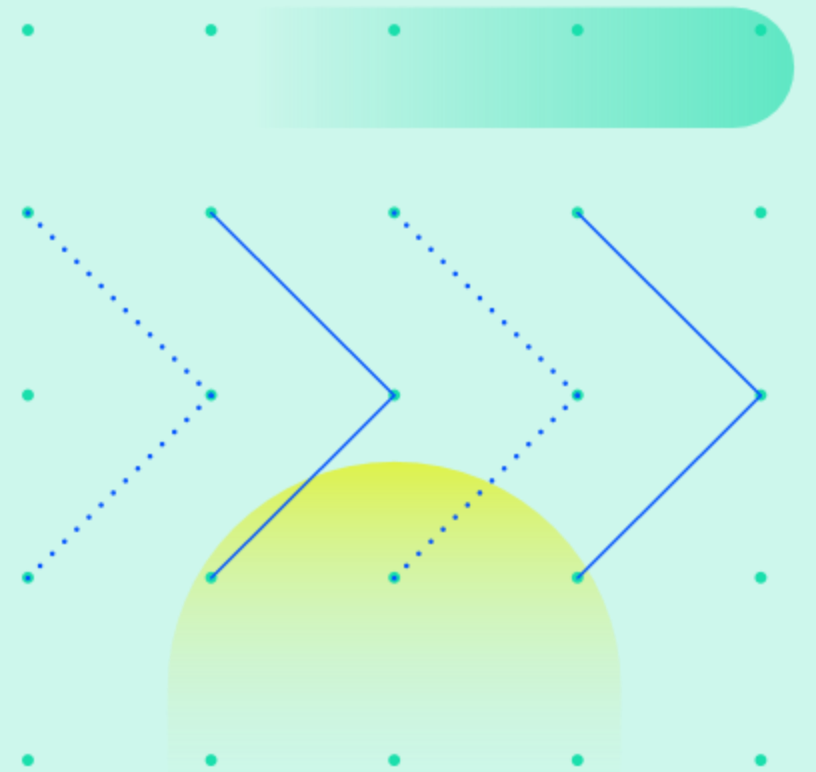
Population Health Management

- Design and implement care plans to specific patient groups.
- Monitor and manage chronic conditions
- Allocate resources for better care and cost management.

Understand the EHR Workflow



Policy Trends in VBC



Recent Developments in Value-based Care



Change in Administration



eCQMs and Quality Reporting



MACRA Advanced APMs and QP Status



Expansion of VBC Payment Models



Political Landscape



Views on VBC



Threat to ACO Models



Future of ACO REACH and MSSP



New Model Expansion

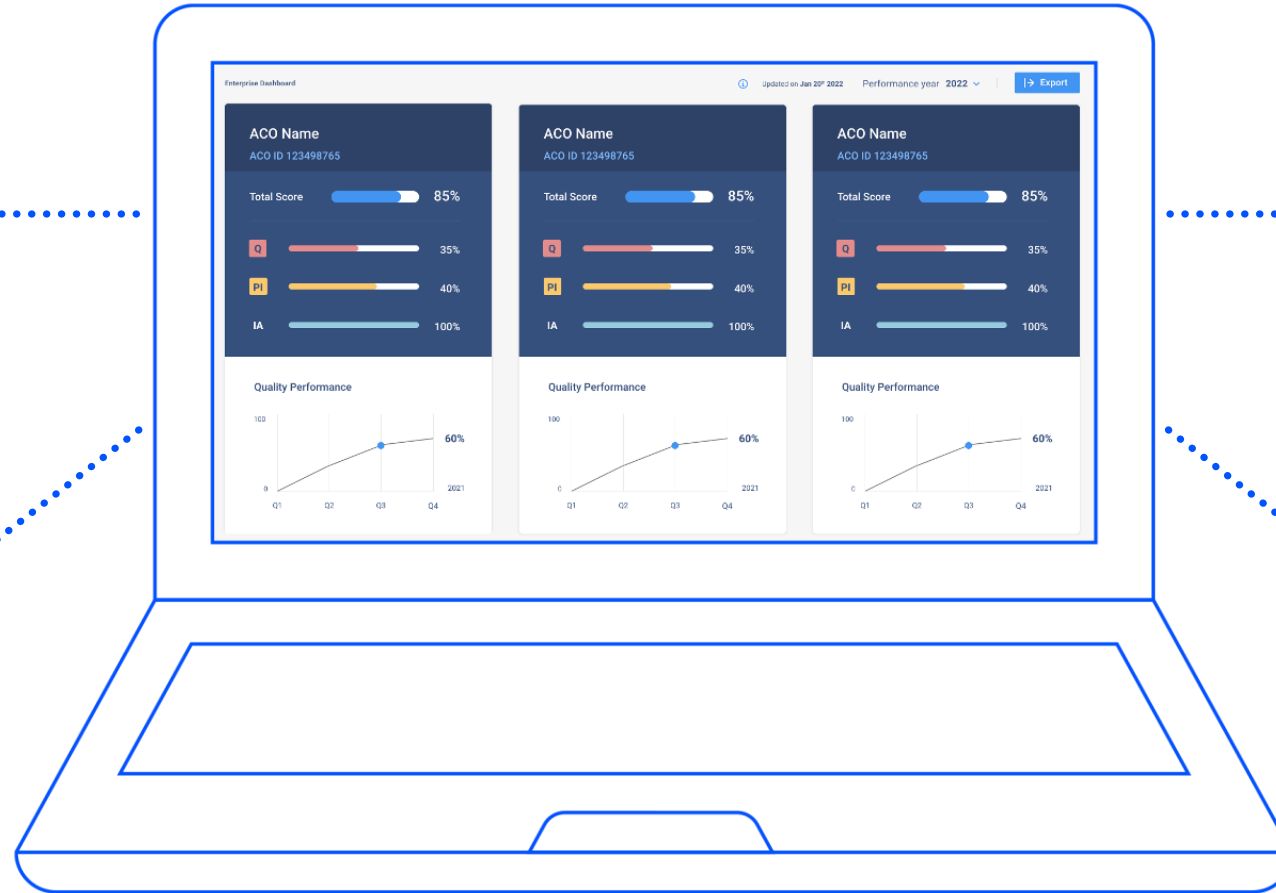


Quality Reporting



Increased Focus on Patient-Centered Care

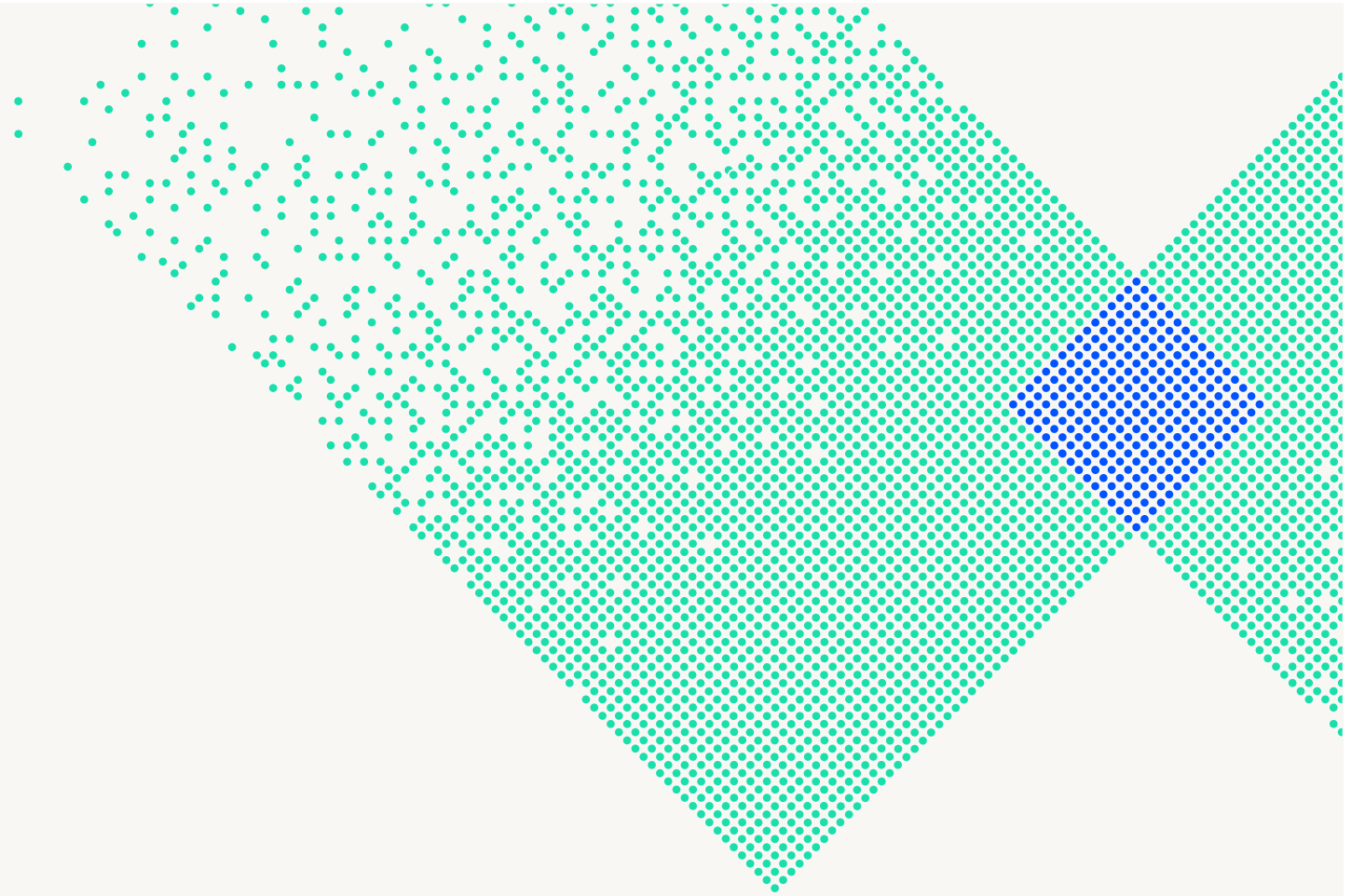
Alignment with National Quality Reporting Programs (i.e. HEDIS and CMS QPP)



Transition to electronic Clinical Quality Measures (eCQM) and submissions

H.R. 483, the Healthcare Efficiency Through Flexibility Act

Poll Question # 2



Polling Question



What is your biggest concern for the PY2025 MIPS reporting period?

- A. The ability for my providers to accurately document in their EHR
- B. The ability to extract data from all my provider groups
- C. All patient requirement
- D. All the above
- E. Something else (put answer in chat)

Potential Changes to MACRA



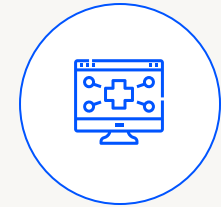
**Purpose of MACRA
and Current State**



**Advanced APMs
(Alternative
Payment Models)**

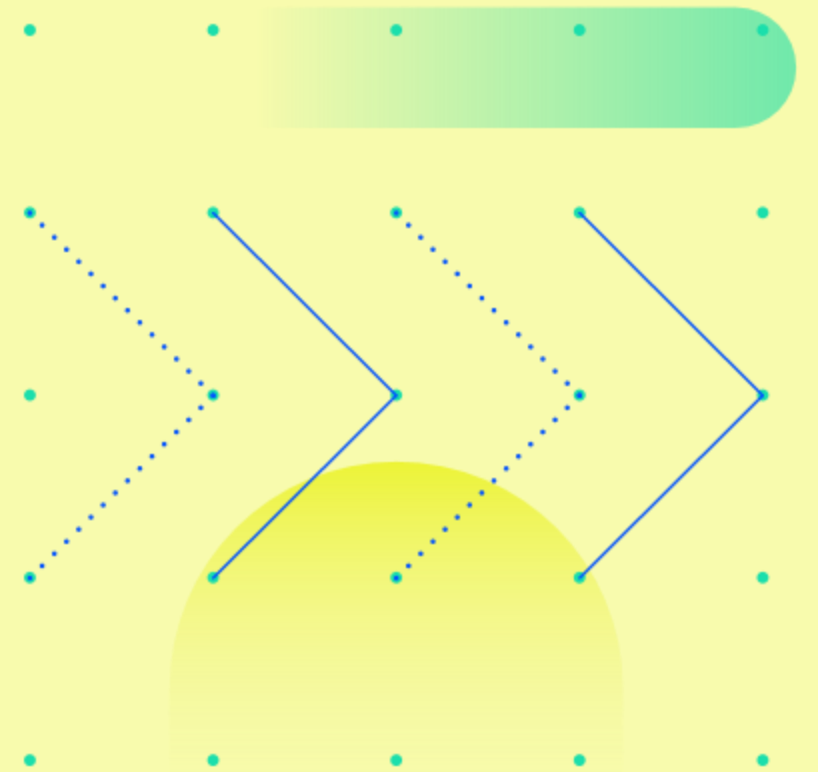


**Qualified Participant
(QP) Status**

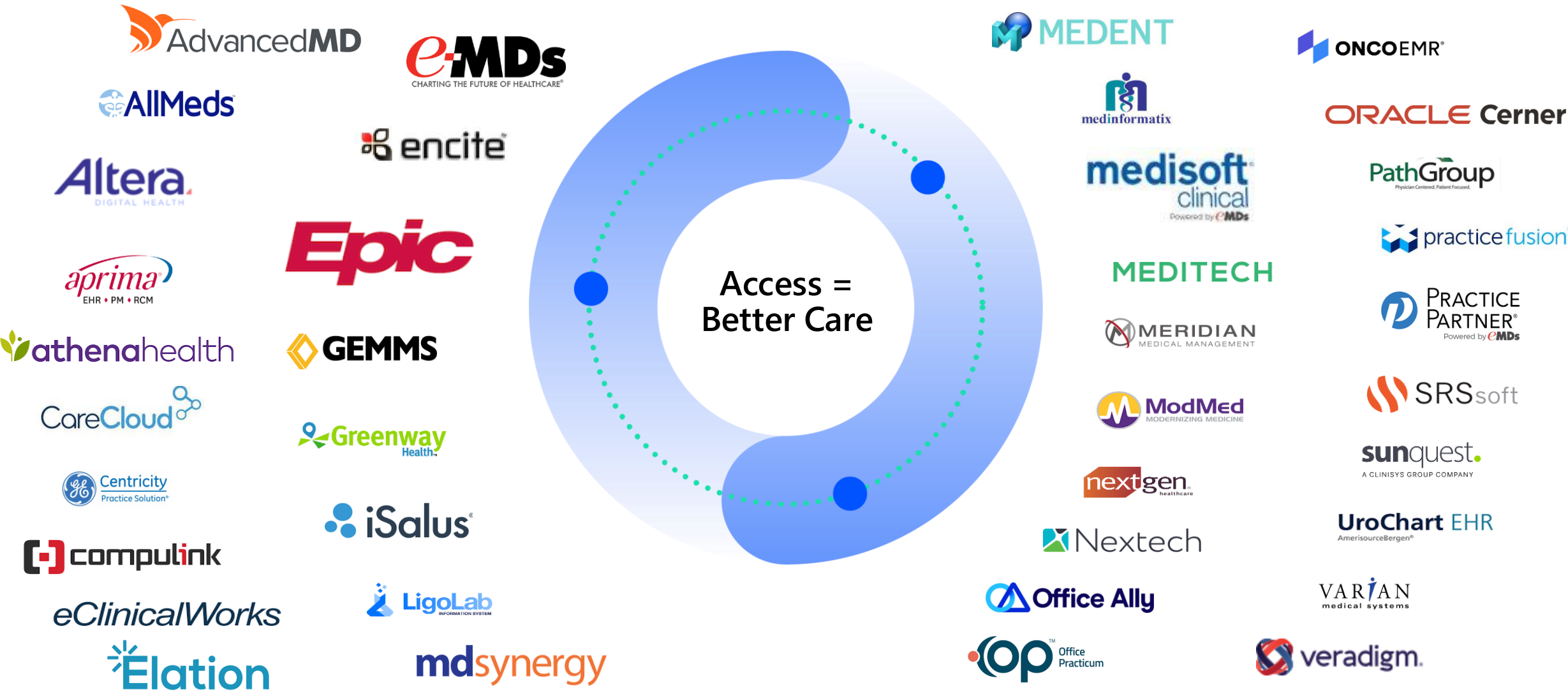


**MIPS (Merit-
Based Incentive
Payment System)**

Technology and Data in Policy Compliance



Interoperability and Data Sharing



Interoperability and Data Sharing



Visibility into current performance



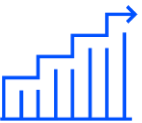
Informed Decision-Making



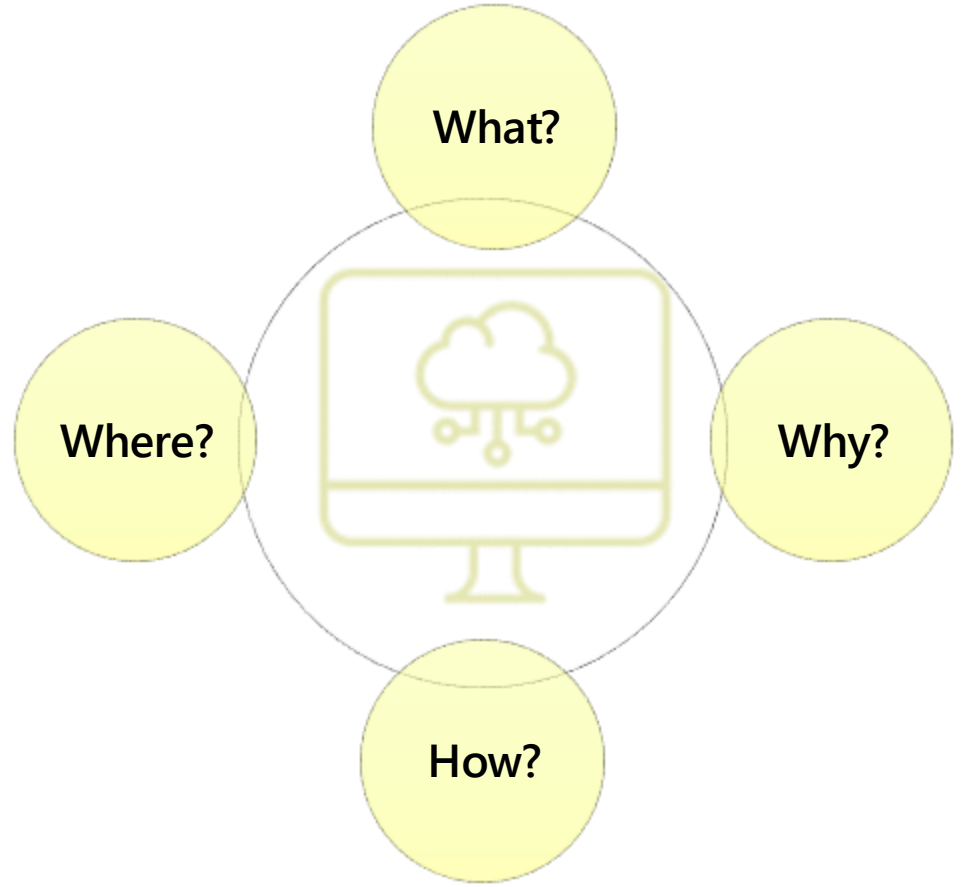
Predictive Analytics



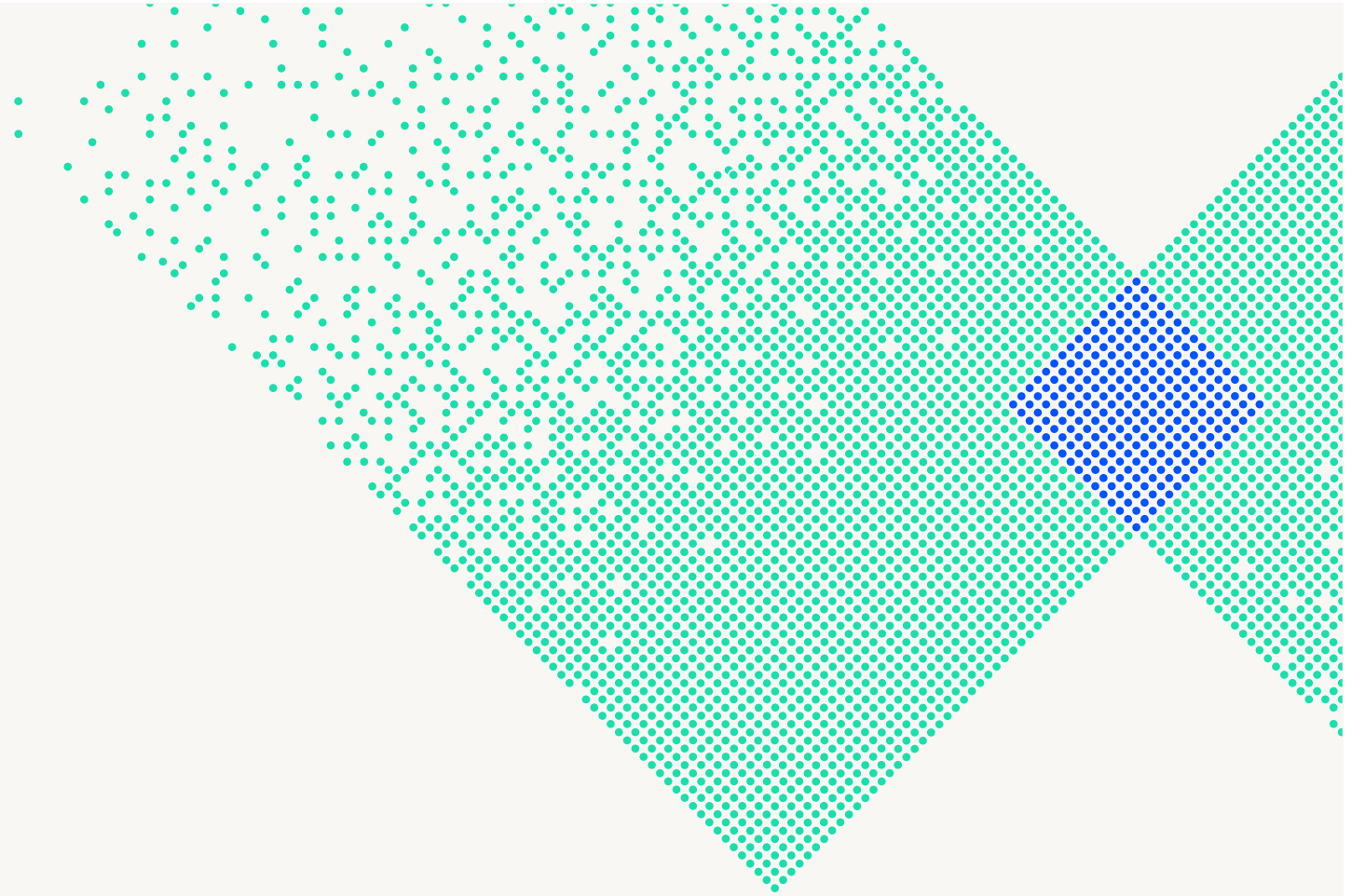
Transparency and Accountability



Artificial Intelligence (AI)



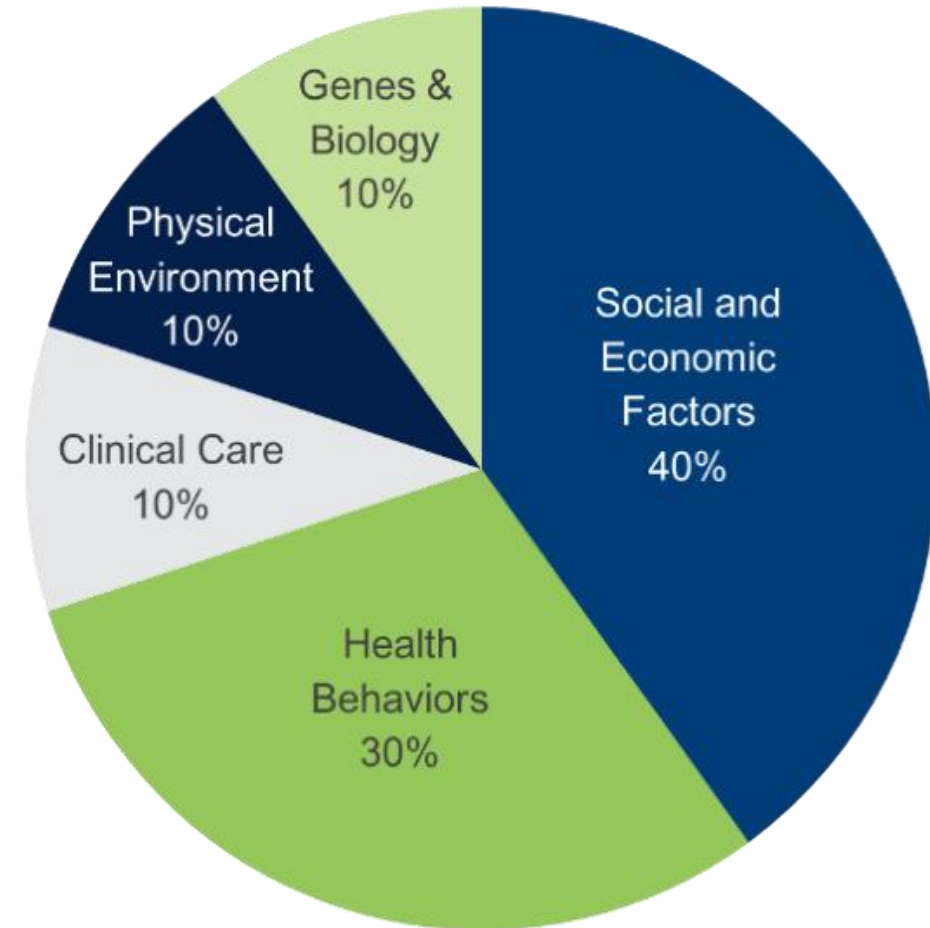
Poll Question # 3



Health Equity



- Addressing Disparities in Care
- Equitable Access to Healthcare Services
- Culturally Competent Care and Workforce Diversity
- Health Equity Metrics
- Address Social Determinants of Health



Source: Susan Denzer, Forging a National Agenda to Advance Health Care Without Walls, AHIP's National Health Policy Conference, March 13, 2019

Polling Question #3

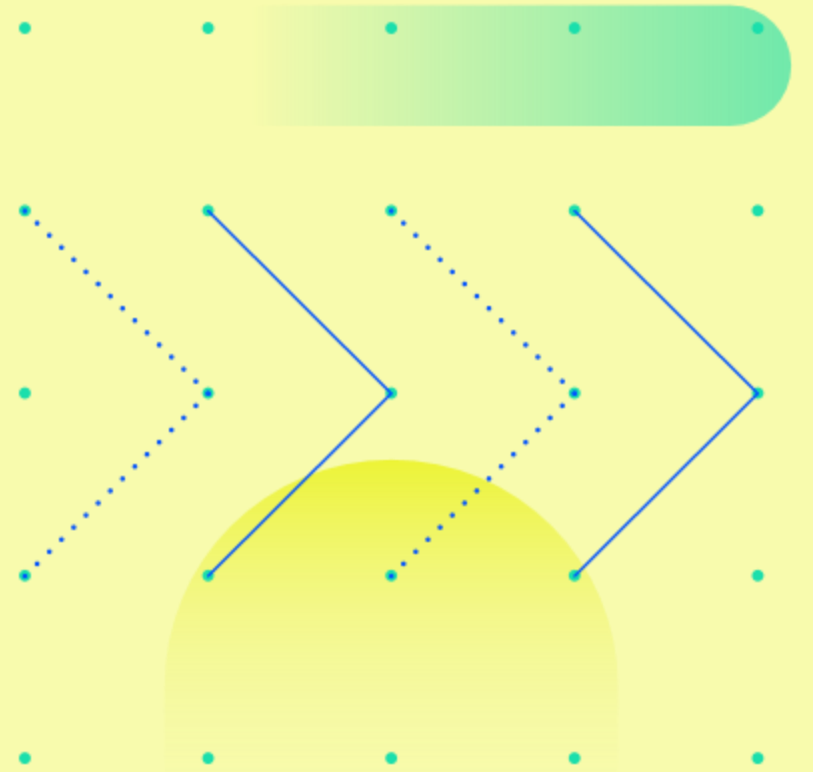


Which resources would be most helpful to your VBC organization to successfully improve patient outcomes?

- A. Training and educational resources for staff
- B. Technical support for unifying data
- C. Best practice guides and case studies from other VBC organizations
- D. Assistance with system upgrades
- E. Something else (put it in the chat)



Q&A



Additional Resources for ACOs



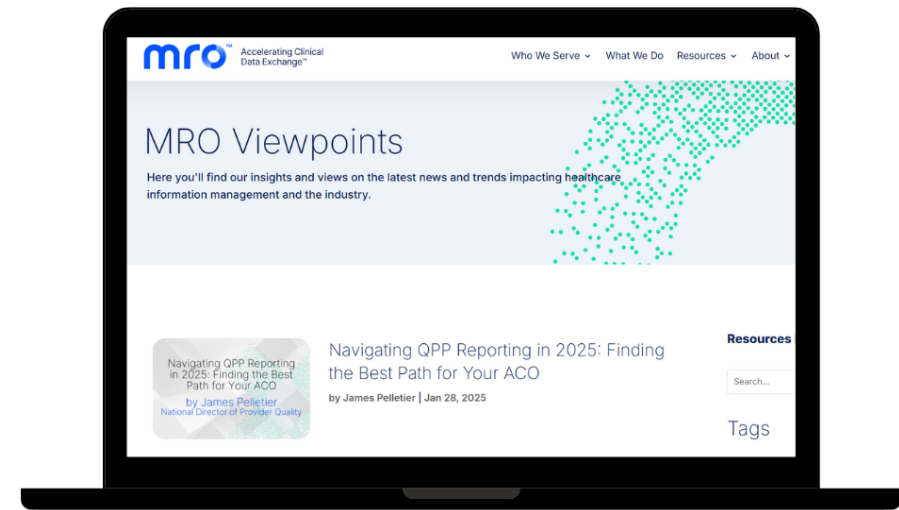
[Unraveling the Financial Ramifications of MSSP ACO Reporting | MRO Corp](#)

[Choosing the Right QPP Reporting Method for MSSP ACOs in 2025 | MRO Corp](#)

[Navigating MSSP Quality Reporting | MRO Corp](#)

[The Power of Connection: How Clinical Data Registries, ACOs, and Payers Can Collaborate for Value-Based Care | MRO Corp](#)

[Navigating QPP Reporting in 2025: Finding the Best Path for Your ACO | MRO Corp](#)



Additional Resources for ACOs

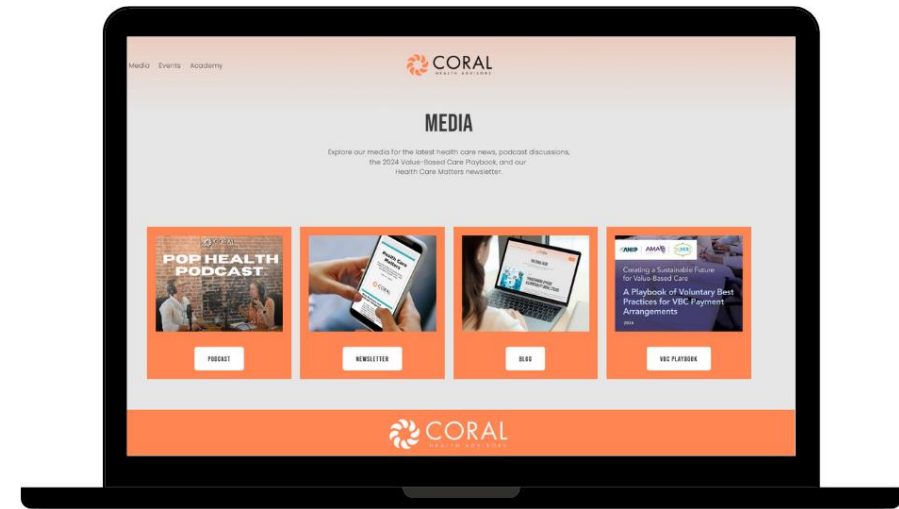


[Pop Health Podcast: The ACO Agenda](#)

[Seeking a Partner for Accountable Care](#)

[Building Resilient, High Performing Networks of Care](#)

[Health Care Matters Newsletter](#)





MRO™ Accelerating Clinical Data Exchange™

REQUEST INFO

MRO is accelerating the exchange of clinical data throughout the healthcare ecosystem on behalf of providers, payers and users of clinical data.

RESOURCES

Tracy Shatford
marketing@mrocorp.com
www.MROcorp.com

Time-Intensive Requirements
Evolving Market Demands
Complex Regulations

Payer Solutions

Enabling Accurate, Intelligent and Accelerated Clinical Data Exchange

- Automate medical record retrieval
- Simplify data acquisition from extensive provider network with over 200+ EMRs & PMs
- Support HEDIS, Risk Adjustment and other quality programs
- Take action with identifiable gaps in care
- Easily incorporate clinical quality measurements into VSC programs

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Thank you!

Learn more about MRO on our website at www.mrocorp.com

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