

How Harnessing Healthjump's EHR Data Results in Time Savings for Practices





Director of Product Delivery Healthjump

Claire Zimmerman

Senior Vice President Product Equality Health

Nikki Smith

Office Manager Sun Lakes Family Physicians

Our Agenda Today

We'll cover:

- Introductions for our speakers and their companies
- Discussion on how Equality and Sun Lakes Family Physicians partnership uses Healthjump data to allowing them to focus on patient care while boosting revenue.
- Quick overview of Healthjump's process

We will close out the webinar with some quick contact information and a Q&A section at the end.



About Me, Laura Stewart

- As a 14 year industry veteran, Laura join Healthjump in 2021. She oversees customer implementations and serves as the companies Data Officer.
- Her and her husband live in Kansas City with their two cats. They love a good weekend project and have fully renovated their 100 yr old house Kansas City home and own 3 vintage cars.





About Me, Claire Zimmerman

- I joined the Equality Health team in 2018 after 7 years standing up value-based care programs for UHC Medicaid.
- In my capacity as head of Product, I oversee our technology strategy and work closely with clinical leaders on care model design, design of provider incentives, etc.
- I live in Phoenix with my husband and daughter.





About Me, Nikki Smith

- I have been with the Sun Lakes Family Physicians for over 16 years.
- Leadership is so rewarding to me!
- I am an Arizona native who loves all our beautiful state has to offer. I enjoy spending quality time with my husband, brunch dates with my twin girls, and watching my son play football. You can find me paddleboarding, at Target, or watching sports in my free time.



About Our Partnership

Sun Lakes Family Physicians was established in 2001 here in beautiful Sun Lakes Arizona. A retirement community and suburb of Chandler Arizona.

2 of the 3 founding Physicians are still in practice here serving our geriatric community. As our surrounding areas grow, we have gained more than just our seniors and have become a resource and care provider for all ages.

We remain one of very few independent primary care practices and pride ourselves in patient care. When you walk through our doors you will be greeted with a smile and your care will be our utmost priority.

Equality Health partners with Primary Care Providers to improve patient outcomes and reduce costs in underserved communities throughout the country.

We partner with health plans to move independent PCPs to value- and risk-based payment models.

We deploy tools, resources, and activity-based incentives for PCP practices to move the needle on key population health workflows.

We augment the work of PCPs with a proven set of wrap-around supports for patients.



Can you share some of the challenges you are seeing and what strategies you are using to address them?

Challenges Impacting PCP Practices

THE ASSOCIATION OF AMERICAN STAFF **EHR** FEE-FOR-SERVICE **COVID BURNOUT TURNOVER FATIGUE GRIND** MEDICAL COLLEGES PREDICTS A SHORTAGE OF UP TO 48,000 PCPs SINGLE-**VBC** FRAGMENTED **PAYER Long Hours** UNCERTAINTY DATA **WORKFLOWS PATIENT Care Coordination** CHART **ADMIN** SDOH CHASE BURDEN with Specialists BY 2034¹ **NEEDS**



HIDE FROM FINAL DECK

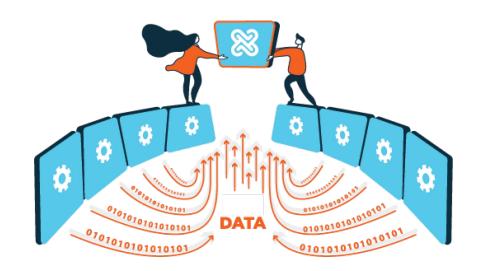
- Claims lag and real-time data benefits
- Data lags lags in eligibility coupled with claims lags make things difficult, preventive healthcare is no longer a priority in when this happens - could be added elsewhere
- Highlight post-COVID staffing shortages?
- Struggle with wellness visit attendance
 - Strategy for improving this?
 - Check out desk
- Community resources drying up? Food deserts, SDOH?
- Equality is doing more on the member engagement side to get more people in and get more timely visibility on who they are getting in and not getting it it removes duplicate efforts - claims data is bad for this



How do you do partner with Healthjump to fill your data extract needs?

What Does Healthjump Do For You?

- Provides an effective system that works with your EHR, giving Equality Health quick and secure access to data for better outcomes for patients and providers.
- Extracts and simplifies data from over 700 standardized data fields, reducing staff administrative work.



Equality Health 11 Confidential Copyright © 2023 Equality Health

What Benefits Can You Expect from HealthJump?

- A simple, innovative system that helps sustain a legacy of quality care and excellence in a growing and competitive healthcare market.
- An increase in positive patient outcomes and maximized financial incentives to providers through ECIP.
- Recognition as a healthcare leader in secured and efficient data management practices.
- Acknowledgement as a pillar of health equity, with better panel management and the ability to provide comprehensive, efficient, and service-oriented healthcare to all patients.
- An established solid platform for current and expanding markets to securely collect, store, and monitor in your EHR and provide equitable value-based care.

Equality Health 12 Confidential



What unique things are you doing to identify and address the needs of high risks patients?

HIDE FROM FINAL DECK

TBD

- Easier to identify high-risk patients in one place with more timely data and you don't have to go a specific portal.
- Patients fall in and out of those categories



Can you share how HealthJump furthers your health equity strategy?

Equality Health's Approach to Health Equity

Build an understanding of the demographic, social and cultural factors influencing health outcomes for our attributed members

Deploy interventions to address these needs in alignment with Equality Health's care model.

Support the advancement of national and market-specific initiatives on health equity:

- NCQA Health Equity Accreditation
- ACO REACH Health Equity Plan
- Arizona TIP 2.0 Program



Build a framework to more readily identify healthcare disparities through improved data capture Build robust community-based partnerships to support interventions aimed at addressing healthcare disparities

Design a robust methodology to analyze the presence and impact of healthcare disparities in Equality Health's population

Deploy and measure inventions to address healthcare disparities in each of Equality Health's anchor markets.



Can you share some of the successes you achieved in 2022?

Successes in 2022

50%

EHR INTEGRATION ACROSS
THE EQUALITY HEALTH
NETWORK

1K+

HOURS OF ADMINISTRATIVE
WORK SAVED PER
EHN PRACTICE

1M+

PREVENTIVE GAPS CLOSED IN 2022



HIDE FROM FINAL DECK

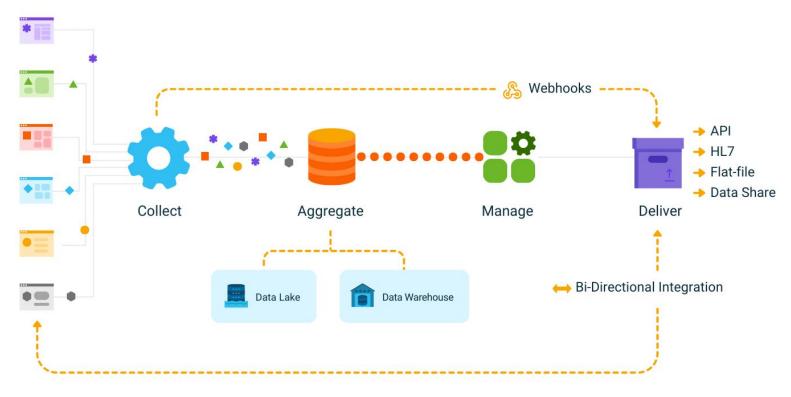
TBD

- Time saved is associated with chart prep, highlight 1000 hours saved in work
- Information is available in one spot and you don't have to go to multiple websites
- Availability of supplemental data talk about this somewhere maybe not in this specific section



Can you share new products, features, or capabilities you're rolling out in 2023?

How Healthjump Works





How Customers Use Healthjump

Integrate applications

Health tech company connects to their customer's EHR and PM systems

Centralized data collection

ACO automates daily collection of all of their data across hundreds of practices into one place

Securely share data

Health system shares data to 8 vendors, 6 HIEs, 8 business associates, and more

Make smart decisions

Healthcare organization collects data to analyze and submit for clinical quality measures

Migrate data

Hospital purchases a new EHR and is able to bring over all historical data



Questions?

Stop by our VBCExhibitalHall.com Virtual Booth

https://tinyurl.com/healthjumpbooth







Thank You www.healthjump.com