

The Path to Health Equity:

Closing the Gap between Policy and SDOH Actionability

Presenters



Jack Bloise, General Manager |
Salient Healthcare



Hillit Meidar-Alfi, PhD, Founder & CEO |
Spatially Health

The Path to Health Equity:

Closing the Gap between Policy and SDOH Actionability

The Problem: Health Equity

The Opportunities: SDOH

Discussion

- Identifying SDOH down to the individual person level
- Costs and incentives by model
- Unique approaches and solutions that are actionable, high-quality, and ongoing
- The gap between CMS policy and available tools

About Spatially Health

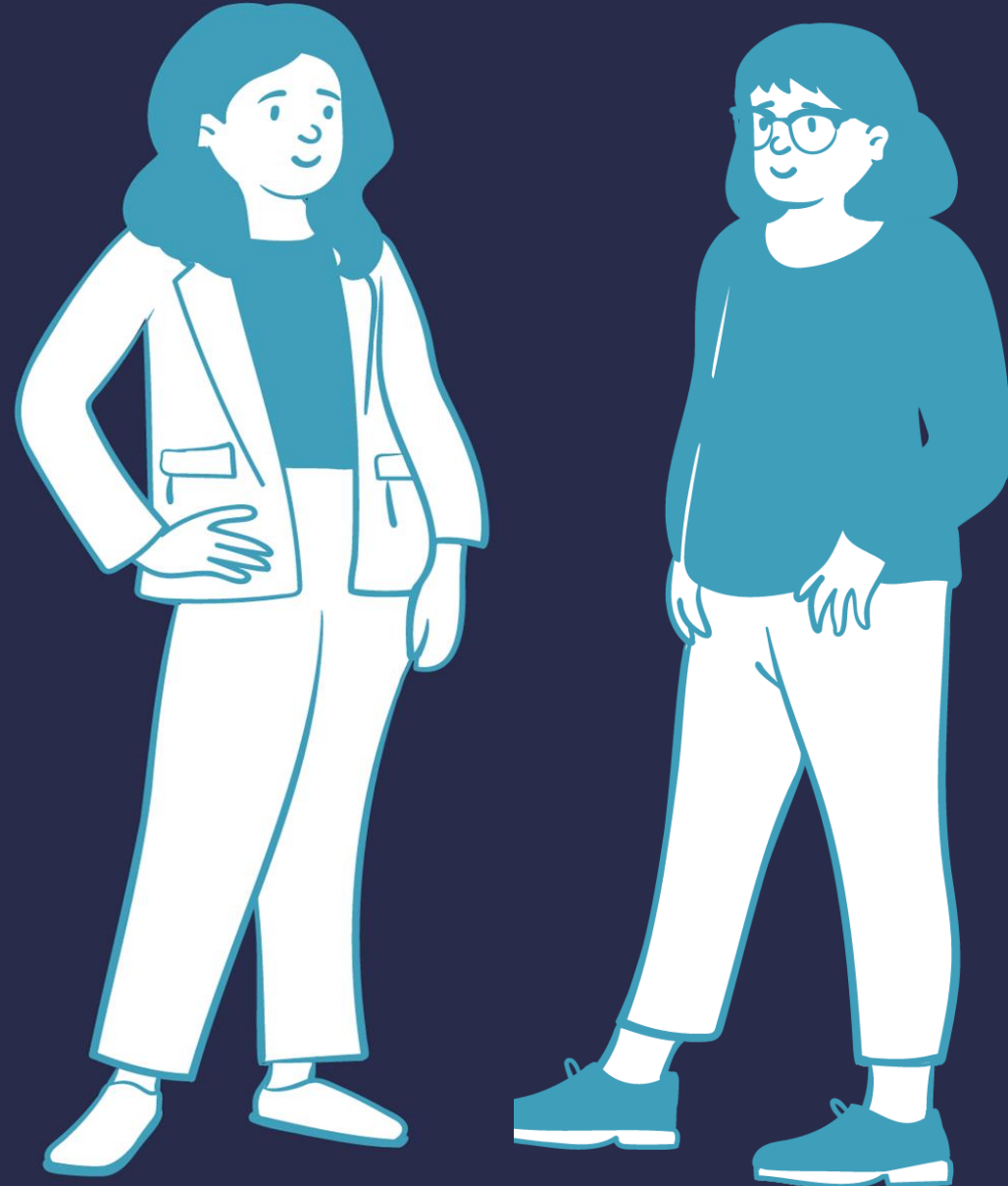


Hillit Meidar-Alfi, Ph.D.
CEO & Co-Founder




Adi Segal
CDO & Co-Founder

Meet Maria & Jennifer



E-HEALTH RECORD



PATIENT NAME

Maria

AGE

55 years old


GENDER

Female

ZIP CODE



33189

DIAGNOSIS



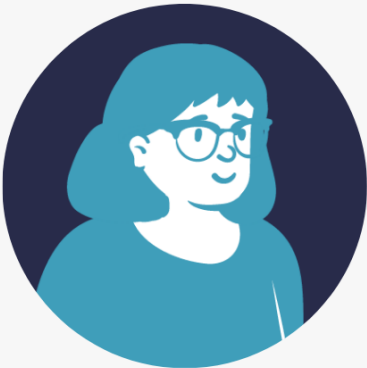
Diabetes

PREVIOUS MEDICAL HISTORY

Highblood Pressure Heart Disease

E-HEALTH RECORD



PATIENT NAME

Jennifer

AGE

55 years old


GENDER

Female

ZIP CODE



33189

DIAGNOSIS



Diabetes

PREVIOUS MEDICAL HISTORY

Highblood Pressure Heart Disease



Maria's Health Costs

42% 

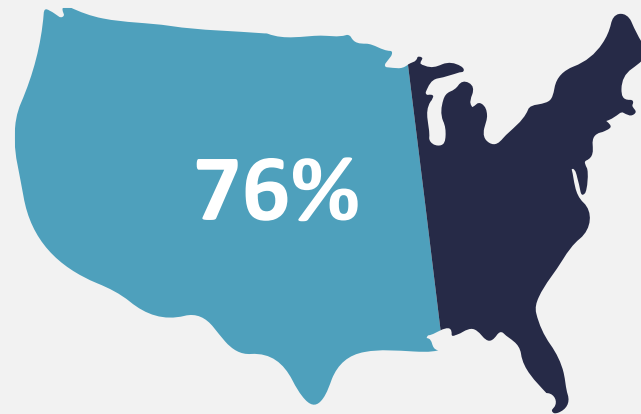


SDoH Risks



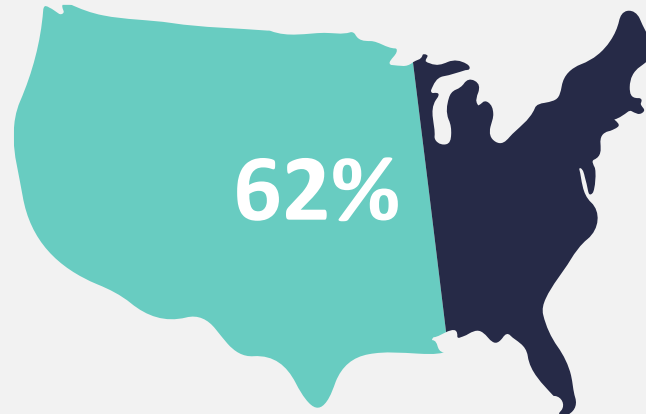
WHAT WE KNOW

of the U.S. population has at least



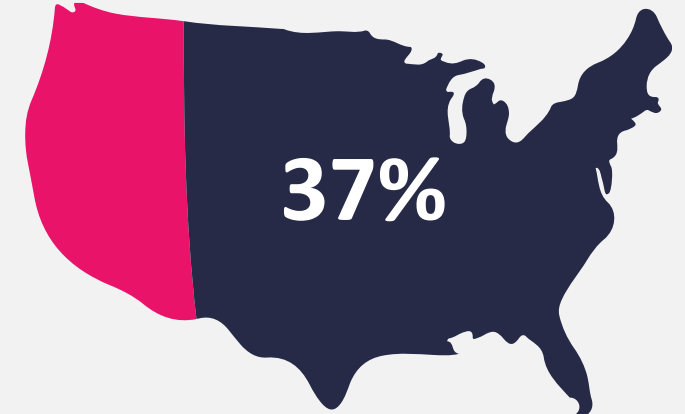
1 SDoH risk

↑ \$30B



2⁺ SDoH risk

↑ \$142B



3⁺ SDoH risk

↑ \$289B

Questions

Do you know how your population is impacted by SDOH?

Specifically what health barriers are impacting your patients' lives?

Do you have the right tools in place to understand those risks?

Costs and incentives by model

WHY SDOH IS A PRIORITY NOW?



High Compliance Risks

- Not meeting new CMS compliance requirements
- Failing to hit Quality Score & Equity standards
- Lacking ability to track, monitor, and improve patients' outcomes.



High Financial Risks

- Missed financial incentives
- Reduced benefit enhancements
- Upcoming financial penalties

REACH ACO



Quality Adjustment

- Quality Measures
 - ACR
 - UAMCC
 - TFU
- Health Equity data Reporting (HEDR)
 - Demographic data
 - SDOH data



Health Equity Adjustment

- Health Equity Benchmark Adjustment (ADI)
- Health Equity Plan

MSSP ACO



Health Equity Adjustment

- Up to 10 bonus points to MIPS quality performance
- Use ADI to assess underserved populations

Medicare Advantage



Quality Star Ratings

- Health equity index (HEI)
- Rewards will be put in place 2027
- Encouraged to invest in strategies for disparities reduction



MA VBID

- Additional requirement of HEP
- Reporting requirements
 - Food and nutritional insecurities
 - Transportation barriers
 - General living support (housing, utilities, and such)

Unique approaches and solutions that are actionable, high-quality, and ongoing

Measure Quality

All ER Visits					Avoidable ER Visits				
Key to Provider	Unique Visits ER Count	ER Visits by ER Count	ER Visits by ER Count	ER Visits by ER Count	Key to Provider	Unique Visits ER Count	ER Visits by ER Count	ER Visits by ER Count	
1. CRITICAL CARE HOSPITAL INC.	1,646	58.15	6.54	2.20	1. CRITICAL CARE HOSPITAL INC.	21	3,375.71	172.99	
2. HARPER MEDICAL CENTER INC.	1,408	47.44	4.64	2.11	2. HARPER MEDICAL CENTER INC.	19	4,077.75	230.41	
3. JENNIFER HOSPITAL INC.	1,106	60.21	6.22	2.54	3. JENNIFER HOSPITAL INC.	9	7,227.40	800.04	
4. WOODWARD MEDICAL CENTER	910	89.95	3.24	0.80	4. WOODWARD MEDICAL CENTER	8	2,936.95	422.66	
5. BIRMINGHAM ALABAMA HOSPITAL	235	67.78	1.47	0.74	5. BIRMINGHAM ALABAMA HOSPITAL	4	2,000	574.04	
6. NORTH AUGUSTA ALABAMA HOSPITAL	200	67.00	1.00	1.62	6. NORTH AUGUSTA ALABAMA HOSPITAL	3	3,000.16	583.89	
7. WOODWARD MEDICAL CENTER	200	57.62	1.76	0.62	7. WOODWARD MEDICAL CENTER	3	3,000.16	583.89	
8. CRITICAL CARE HOSPITAL INC.	260	88.55	1.14	0.31	8. CRITICAL CARE HOSPITAL INC.	3	3,000.16	583.89	
9. HARPER MEDICAL CENTER INC.	130	99.59	0.85	0.02	9. HARPER MEDICAL CENTER INC.	2	1,519	75.75	
10. JENNIFER HOSPITAL INC.	127	89.15	0.83	0.02	10. JENNIFER HOSPITAL INC.	2	1,519	75.75	
11. WOODWARD MEDICAL CENTER	112	95.54	0.93	0.00	11. WOODWARD MEDICAL CENTER	2	1,519	75.75	
12. WINTER PARK GENERAL HOSPITAL	86	86.12	0.45	1.41	12. WINTER PARK GENERAL HOSPITAL	2	1,519	75.75	
13. WOODWARD MEDICAL CENTER	91	80.31	0.82	0.17	13. WOODWARD MEDICAL CENTER	1	119	55,422.32	
14. BIRMINGHAM ALABAMA HOSPITAL	87	79.95	40.13	40.62	14. BIRMINGHAM ALABAMA HOSPITAL	1	119	55,422.32	

Providing timely
actionable data to the
right place at the right
time



- ☒ **Granularity**
- ☒ **Actionability**
- ☒ **Impactability**

The gap between policy and available tools

Questions

Do you have a plan specific to your population?

Can you identify down to the patient level the factors that are affecting their outcomes?

Can you get this information to the care managers or the providers that are responsible for those patients?

Q & A

Stop by our VBCExhibitHall Virtual Booth!



[Visit Virtual Booth](#)

Thank you!

Contact us



Jack Bloise, General Manager | Salient Healthcare



jbloise@salient.com



Hillit Meidar-Alfi, PhD, Founder & CEO | Spatially Health



hillit@spatially.com

www.vbcexhibithall.com | www.salienthealthcare.com