



# Boost Financial Performance By Improving Patient Outcomes



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Customer Success Manager Healthjump Featuring: Rani Crozier

Director of Integration Aledade

#### **About Me, Laura Stewart**

- Healthcare technology veteran with 12 years in leadership at Cerner.
- Led Cerner's Data & Engineering Consulting Professional Services 100+ person team.
- Drove strategy for moving 100's of petabytes of data across hundred of customers including VA.
- Joined Healthjump in 2022, leads a delivery team that manages over 1,000 active integrations.
- In her free time she loves to work on cars her garage and currently has 3 vintage cars







#### **About Me, Johnathan A.P. Evans**

- Healthcare technology veteran with 6 years in leadership at Cerner.
- Co-championed the implementation and execution of the first and largest completely integrated health record and population health solution to more than 9 million veterans.
- Client Success Manager for Aledade
- Joined Healthjump in 2022
- In his free time he loves to wakesurf, cook, and workout. He also enjoys photography!





#### **Our Agenda Today**

#### We'll cover:

- How to create a plan for utilizing people, technology, and process
- How Healthjump and Aledade collaborate together to ensure data quality control
- Upcoming trends and challenges

We will close out the webinar with some quick contact information and a Q&A section at the end.



#### **Introducing Aledade**

Aledade is building a national movement of independent physicians by aligning financial models with patient outcomes.



11,900+ Clinicians

38 MSSP ACOs

- 1.7 M+ Attributed Patients
- 98 Medicare and 47
  Other Value-Based
  Care Partnerships
- 90+ EHR & PM Systems

- 1,000+ Independent
   Practices
- \$17 B+ Under Management



#### **POLLING QUESTION**

# How long does it take you to onboard a customer today?

### Do you wish that was shorter?

Refocus on people, technology, and process.

#### People, Technology, and Process



- A team of high performing individuals who enables ACO data from Aledade's practices
- Engage with PM/EHR vendors to obtain ACO data
- Collaboration between Aledade and HealthJump to extract ACO data and made available in the Aledade Application
- Process:
  - HealthJump data extraction & QC
  - Aledade data ingestion & QC
  - Go live: data available in the Aledade App

- Teams that support live practices
- Proactive monitoring on the health of interfaces
- Reactive to post-live interface and data issues





#### **Implementation Process: Days To Live**







#### **Aledade on Planning**

# How are Aledade's onboarding groups structured?





#### **Aledade on Planning**

Who manages direct practice relationships and how do you nurture them?





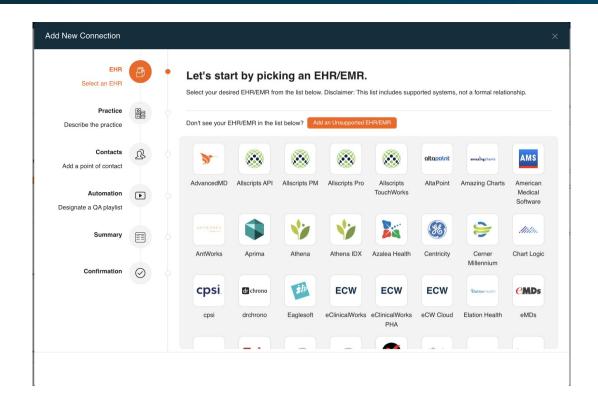
#### Aledade on Technology

## How do you work with the Healthjump team?

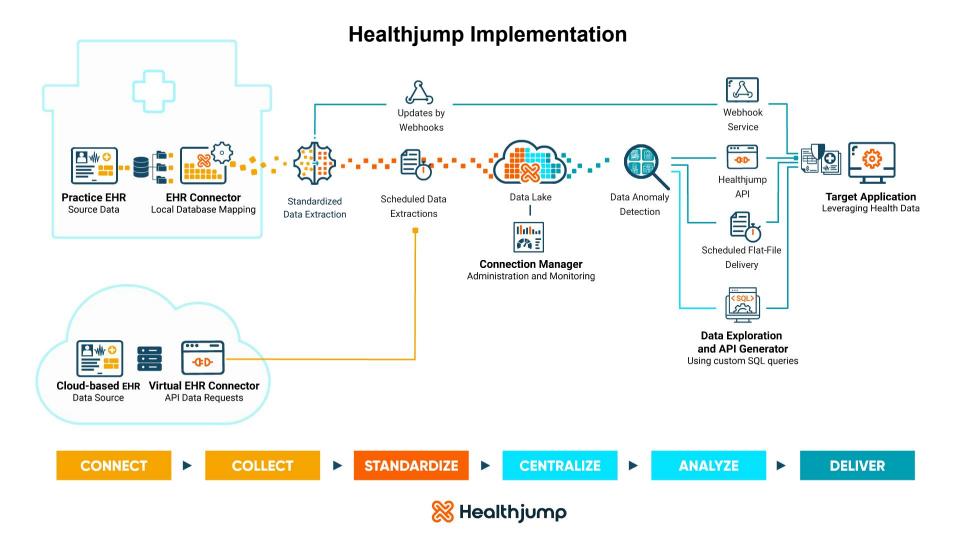




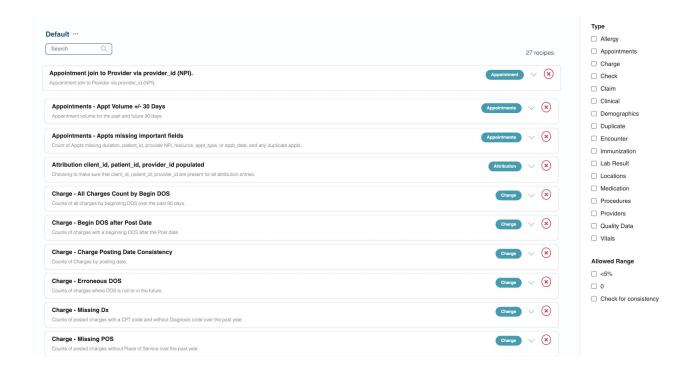
#### Healthjump Technology - Ordering New Connection





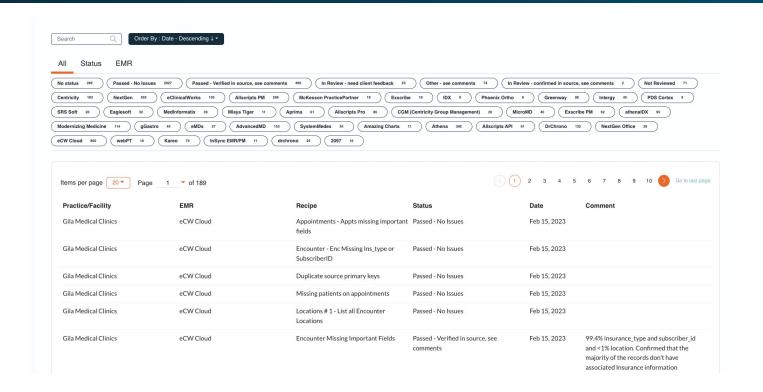


#### Healthjump Technology - QA





#### Healthjump Technology - QA





#### Healthjump Technology - QA

demographic field	4037 Required	% Not Null D	Distinct	% Distinct JSON Key	Comment
client_patient_id	4037 Yes	100.000%	4037	100.000% mrn	
dob	4037 Yes	100.000%	3649	90.389% patientDOB	
gender	4037 Yes	100.000%	3	0.074% patientSex	
last_name	4037 Yes	100.000%	2189	54.223% patientLastName	Found non-alphabetic values: NO MORE 20 PT A DAY, Test 12, 5, NO MORE THAN
first_name	4037 Yes	100.000%	2105	52.143% patientFirstName	Found non-alphabetic values: NO MORE 20 PT A DAY, NO MORE THAN 2 PT FOR
middle_name	514 No	12.732%	275	6.812% patientMiddleInitial	
prefix	4 No	0.099%	3	0.074%	
suffix	2 No	0.050%	1	0.025%	
ssn	582 No	14.417%	581	14.392% patientSSN	Found duplicate ssn
death_indication	0 No	0.000%	1	0.025%	
death_date	0 No	0.000%	1	0.025%	
address_line_1	3506 No	86.847%	3186	78.920% patientAddress1	
address_line_2	520 No	12.881%	302	7.481% patientAddress2	
city	3496 No	86.599%	328	8.125% patientCity	
state	3468 No	85.905%	8	0.198% patientState	
zip	4037 Yes	100.000%	254	6.292% patientZip	
race	0 No	0.000%	1	0.025% patientRace	
ethnicity	0 No	0.000%	1	0.025% patientEthnicity	
phone_number	1057 No	26.183%	896	22.195% patientHomePhone	
first_email	505 No	12.509%	495	12.262% patientEmailAddress	
row_hash	4037 Yes	100.000%	4037	100.000%	



#### **Good Data Boosts Patient Outcomes**

## One way to ensure good data is pre/post data integration go live quality assurance.

- How does the vendor validate data pre-integration go live?
- What do they normalize to value code sets vs pass along and make you do the work?
- Will they let you know if the clinic/hospital has bad data?
- Once live, how do they let you know there is a problem?
- What kind of monitoring will they do for you?





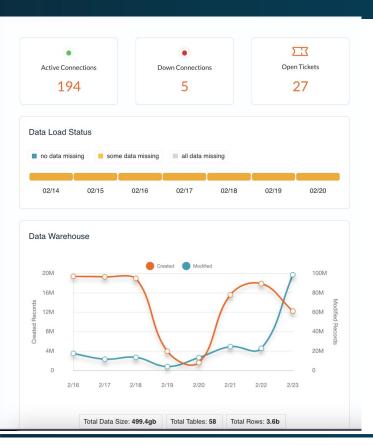


How does your software make it easier for physicians to manage their patient data?





#### Post Go Live Support



- Proactive daily monitoring and correction of connection issues
- App notification of issues practice and health facility news to resolve
- Warehouse App view to see growth in new and modified rows



What data from Healthjump has helped improve patient outcomes?





#### Planning Process: Days To Implementation

- Discuss how timelines have been decreased overtime
  - 2022 stats from field unload end time vs 2021
  - # total integrations live with HJ in 2022
  - # of unique sources systems





#### **POLLING QUESTION**

# What are you most worried about solving in 2023?

Provide an overview of the current state of the ACO space and what are some of the challenges you face?









#### Usable data faster

Setup takes 30 minutes or less per practice



#### Fewer moving parts

Data collection is measured in days, not months



#### **Future proofing**

No reliance on HL7 interfaces or FHIR adoption

Why did you choose Healthjump and how did you know it was the right choice?





What's one thing you want people to know about Healthjump?





Are there any other benefits to using Healthjump?





### Questions?

#### Stop by our VBCExhibitalHall.com Virtual Booth

https://tinyurl.com/healthjumpbooth







## Thank You www.healthjump.com