



ACOExhibitHall  
.com   
*Educational Webinar Series*

# Profiling ACO Success: What Drives High Performance in the MSSP and Next Gen Programs?

July 20, 2021

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## OPPORTUNITY ASSESSMENT - Extract Insights From Patient Cohorts

Assess Conditions  
Geographically

Characterize Patient  
Populations

Evaluate Interventions

## NETWORK DESIGN - Assemble a High-Value, Competitive Network

Gather Situational  
Awareness

Find & Recruit High-Value  
Providers

Simulate Network  
Performance

## PERFORMANCE MANAGEMENT - Understand the Root Cause of Performance Gaps

Ensure Profitable  
Growth

Reduce Total Cost  
of Care

Elevate Quality  
of Care

Our mission is to empower individuals and organizations they trust with **open, clinically-relevant analytics** and **insights** in the pursuit of the **optimal healthcare journey**.

**200M+**  
Lives  
Covered

**2M+**  
Clinician  
Profiled

**300+**  
Metrics &  
KPIs



# Our Moderator



**Katherine Schneider, MD,  
MPhil., FFAFP**  
*CareJourney Advisor*

Nationally known for her work in the field of accountable care and population health, Dr. Katherine Schneider's mission is to deliver better health, better care, and sustainable cost in the communities that we work in, live in, and serve.

As President and CEO of the Delaware Valley Accountable Care Organization, Dr. Schneider built and led one of the nation's largest multi-payer ACOs including more than 2000 physicians, 16 hospitals, 2 health systems, and a quarter million lives in the Philadelphia region. During her tenure she also served as Chairman of the Board of the National Association of ACOs.

Dr. Schneider is a former member of the National Advisory Council to the Agency for Healthcare Research and Quality (AHRQ). She is a graduate of Smith College and Columbia University. She is a board-certified Family Physician with an additional degree in Epidemiology and is also in the first cohort of US physicians to achieve subspecialty certification in Clinical Informatics in 2013.

# Focus of Today's Webinar

What distinguishes a high performing Accountable Care Organization (ACO) from a low performing one? Is there a list of key ingredients that can predict success? Lets take a look at the right levers to pull in order to impact the greatest change for your populations, reduce unnecessary spending, and provide the highest quality of care.

Attendees will learn:



What is the foundation for value-based care success?



How best to improve provider performance and care coordination?



How can you use data to drive network development and growth?

# Our Esteemed Panelists



**Rachel Corbitt**  
*Executive Director,  
Primary Care Alliance*

Rachel Corbitt the VP of Operations of Aegis Medical Group, comprehensive network of physicians; and Primary Care Alliance, one of the fastest growing ACOs in Florida. Rachel is a Healthcare industry veteran who has been focused on promoting patient centered care.



**Rick Foerster**  
*SVP, Value-Based Operations,  
Privia Health*

Rick Foerster leads Privia Health's national Value-Based Care and Population Health strategy and operations, one of the most successful ACOs in the country. He is responsible for performance in all value-based care programs, including Medicare Advantage, Medicare, Commercial, and Medicaid, across over 650,000 patients.



**John Ford**  
*CEO,  
PrimeCare Managers*

John Ford is founder and CEO of PrimeCare Managers (PCM). PCM is a management owned & operated ACO partnering with physicians in the North Texas and Southern Arkansas region. In addition to primary care, PCM operates coordinated home health, hospice, rehabilitation and other high value medical.

# Audience Q & A

The background features a blue gradient from light to dark. A white, abstract network of nodes and lines is overlaid, forming a large, curved shape that resembles a stylized letter 'A' or a similar symbol. The nodes are represented by small circles, some solid and some hollow, connected by thin lines. The overall aesthetic is modern and digital.



# Stop by our ACO Exhibit Hall Virtual Booth!

[Visit the CareJourney exhibit booth](#)

# Free Offer for Attendees!

All webinar attendees get a complimentary 1:1 meeting with CareJourney to look at market and competitive intelligence on your markets. Request your free 1:1 meeting at [info@CareJourney.com](mailto:info@CareJourney.com) or visit <https://carejourney.com/demo/>.

To connect with ACO Exhibit, email [gschmitt@acoexhibithall.com](mailto:gschmitt@acoexhibithall.com).