

# Transition to Value Based Care Checklist

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| CRITERIA  | Development Required | Limited Capabilities | In-Place: Performance Evident |
|---|----------------------|----------------------|-------------------------------|
| <b>Structural Components</b>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Change management capabilities and leadership commitment</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Operations staff able to interface between user and IT staff</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Dedicated business analyst(s) with good database and reporting skills</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Physician leadership commitment including CMO, lead MDs in specialties, and Medical Directors (e.g. Regional)</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Physician/Board approval and support for transition to value based performance</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to fund, staff, and train a care management division</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>EMR/EHR system with flexible query fields and the ability to build custom forms</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Detailed processes related to clinical integration and management</li> </ul>   |                      |                      |                               |
| <b>Population Health Management</b>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to attribute populations of patients by payer</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Quality metrics system for tracking, reporting, reconciling, and managing results</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to classify patients by clinical episodes (e.g. registries)</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Reporting system to analyze attributed payer populations by demographics, geography, and assigned providers</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to model attributed panel to understand risk and health needs of attributed population</li> </ul>  |                      |                      |                               |
| <b>Registration and Allocation of Patients</b>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to identify and track patients by insurance class within the PM system</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Protocols for front office and appointment scheduling for patients in assigned populations</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Business processes to report patient treatment histories before allocating risk to physicians</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Readiness to assign patients within the practice management system to distinct care teams or physicians &amp; notify patients of assignment</li> </ul>                     |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Readiness to manage fluidity of patient panels and provider assignments</li> </ul>   |                      |                      |                               |
| <b>Practice Team Model</b>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to team providers with clinical and clerical staffs</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Establish current care model FTEs and configurations by practice site &amp; compare/correct to benchmark/patient volume projections</li> </ul>                             |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to normalize, correct and/or justify variances in staffing models within individual practice sites</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Implement proactive scheduling plans, team huddles, and intra-team communication</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Define and document best practices for each clinical team member for specific types of visits (e.g. intake, management, documentation, and discharge processes)</li> </ul> |                      |                      |                               |

| CRITERIA (continued)  | Development Required | Limited Capabilities | In-Place: Performance Evident |
|---|----------------------|----------------------|-------------------------------|
| <b>External Teams Configuration</b>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to establish case manager relationships for chronic conditions e.g. diabetes, end stage renal, etc.</li> </ul>             |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Contracts/agreements with specialist, pharmacies, community service, and social workers</li> </ul>                                 |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Established protocols and processes for patient referrals</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Education of staff and providers with respect to referral guidelines</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Support of transparent communication among providers to address changes in referral patterns and treatment variances</li> </ul>    |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Tracking of adherence to referral guidelines at all levels</li> </ul>  |                      |                      |                               |
| <b>Clinical Data Reporting</b>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Established definitions and measurements related to key performance metrics and the processes to manage those metrics</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Requirement of provider adherence to clinical best practices with allowance for variances where appropriate</li> </ul>             |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Established system of reports to track adherence to overall metrics and take corrective actions as needed</li> </ul>               |                      |                      |                               |
| <b>Financial Risk Management Program</b>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Established system to track &amp; report Medical Service Expense (MSE)</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Organized system of cost accounting by care episodes</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Established risk payment receipt and distribution methods</li> </ul>   |                      |                      |                               |
| <b>Patient Education and Satisfaction Program</b>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Education and encouragement of patient populations to engage in their healthcare management (e.g. educational handouts)</li> </ul> |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Technology put in place to enable patient communication and feedback (e.g. patient portals)</li> </ul>                             |                      |                      |                               |
| <ul style="list-style-type: none"> <li>The creation of a patient-centric culture among provider teams at practice sites</li> </ul>  |                      |                      |                               |
| <b>Physician Compensation Model</b>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Established committees and board processes to build compensation models</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Provider compensation aligned with quality measures and incentives</li> </ul>  |                      |                      |                               |
| <ul style="list-style-type: none"> <li>The analytic ability to generate compensation models which achieves provider acceptance</li> </ul>                                 |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Ability to organize compensation models by different plans/payers</li> </ul>   |                      |                      |                               |
| <ul style="list-style-type: none"> <li>Distribution of compensation results early and often to increase trust and incent provider cooperation</li> </ul>                  |                      |                      |                               |

